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1 2	IN THE UNITED STATES BANKRUPTCY COURT FOR THE NORTHERN DISTRICT OF TEXAS DALLAS DIVISION		
3	In Re:	<pre>) Case No. 21-30085-hdh-11) Jointly Administered</pre>	
4	NATIONAL RIFLE ASSOCIATION OF AMERICA, et al.,) Dallas, Texas	
5	Debtors.) April 7, 2021) 1:15 p.m. Docket	
6) TRIAL DAY 3 - AFTERNOON DOCKET	
7		_)	
8	TRANSCRIPT OF PROCEEDINGS BEFORE THE HONORABLE HARLIN DEWAYNE HALE, UNITED STATES CHIEF BANKRUPTCY JUDGE.		
9			
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DALLAS, TEXAS - APRIL 7, 2021 - 1:15 P.M.

THE COURT: We'll go back on the record in the NRA case.

Let me say, one thing that came up this morning. Αt least from this point forward, if we're going to use deposition clips, I think the deposition needs to be unedited. I'm not casting aspersions on anyone. I think maybe it was done for efficiency purposes. But I think, for purposes of the record being complete, --

All right. Mr. Noall?

MR. PRONSKE: Your Honor, this is Gerrit Pronske. have one quick announcement, if I might?

THE COURT: Sure.

MR. PRONSKE: And that is I told the Court this morning that we're not going to call Dr. Emily Harris. There is a motion pending from the NRA that was filed yesterday to exclude her testimony. And, obviously, us not calling her moots that. And I think Mr. Garman and I reached an agreement essentially that that motion is withdrawn.

MR. GARMAN: Yes, sir. Based upon her not being called, we hereby withdraw the motion.

THE COURT: Thank you. So you think I just shouldn't hear the two of you argue anyway; is that right?

MR. PRONSKE: I think we --

MR. GARMAN: I'm sure Mr. Pronske is going to be.

| Not yet.

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THE COURT: I appreciate that. We started working on it, and I appreciate that. And I'm sorry, I don't know if I said thanks, Mr. Pronske, this morning, when you gave me the items of streamlining. I appreciate that, too. All right.

MR. PRONSKE: You're welcome.

THE COURT: Mr. Noall?

MR. NOALL: Yes, Your Honor.

JOHN FRAZER, ACKERMAN MCQUEEN'S WITNESS, PREVIOUSLY SWORN

11 CROSS-EXAMINATION

- 12 | BY MR. NOALL:
- 13 | Q Mr. Frazer, can you hear me okay?
- 14 | A Yes, I can.
 - Q Okay. Mr. Frazer, at what point did you first become employed by the National Rifle Association in any role?
- 17 | A In March 1993.
- 18 | Q And prior to the time -- let me restate the question.
- 19 | How long did you work for the National Rifle Association
- 20 \parallel after you began in 1993 and before you became a lawyer at the
- 21 | National Rifle Association?
- 22 | A So, to -- so, I became a lawyer while I was -- I attended
- 23 \parallel law school at night while I was working for the NRA. So, to
- 24 | give the brief timeline, I worked at the NRA for about 11
- 25 | years before beginning law school in 2004. Continued

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attending law school until 2008. Was admitted to the Bar in 2008 and worked five more years at the NRA before I started my private practice. So it was a full 20 years at the NRA before I -- before I initially left. Okay. And while you were working at the NRA before you initially left, did you attend any board meetings? I attended board meetings. You know, I had several different jobs during that time frame, but I attended board meetings more or less regularly, depending on my job duties at the time. I certainly attended, I think, all of them from 1994 to 1997. And then I attended them routinely -- pretty routinely from '97 to 2004, when I was -- came back to more of a management role. And then I think I attended them consistently from about 2004 to the time I left, 2013. I may have missed a few, but not many. And with respect to the time that you were at the National Rifle Association prior to the time you went to -that you first left, and you mentioned your management role, can you just describe to the judge the nature of those roles -- or role or roles for him, to show your involvement at the -- at National Rifle Association? Sure. From, well, pretty much exactly the first year that I was there, it was an entry-level job, answering the mail and the -- and phones, legislative questions from members. It was in the Institute for Legislative Action.

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Then from 1994 to 1997, I was -- I was an executive assistant for the executive director of the Institute for Legislative Action. In 1990 -- from 1997 to the beginning of 2005, right after I started law school, I was a federal lobbyist. And then from 2005 to I think 2007, I was deputy director of the research and information division in Iowa. So that was where I was most of my law school time. Then I was -- then I was promoted to director of research and information, and I did that until 2013, when I left to start my own firm. And so during the time that you were employed by the NRA but before your first departure, did you draft documents for the National Rifle Association? I worked pretty extensively on legislative drafting, in particular, before and after attending law school. I performed legal analyses related to legislation and litigation issues as -- the research and information division provides legal and factual support for the NRA's Second Amendment advocacy, so we worked with the legal team closely on that. And then -- and then occasionally stood in or assisted with corporate legal matters, you know, to the extent that they affected the Institute for Legislative Action. When you returned to the National Rifle Association to be employed after you left for private practice, what was the status of the Office of General Counsel?

1 When I returned -- so, I was in private practice for a 2 couple of years, and then when I came back -- so, 2014, the 3 general counsel, longtime general counsel, had retired, and I 4 came back as his replacement with, at the time, six attorneys 5 in the office whom I supervised, and all long -- most of them very longtime employees by that point already. 6 7 And so, at that time, including yourself, there would have been seven lawyers or persons working in the Office of 8 9 General Counsel; is that correct? 10 Α Yes. Okay. And how many -- how many persons or lawyers are 11 12 working in the Office of General Counsel, including yourself, 13 today? 14 Now it's six. 15 Okay. And with respect to the persons that are -- the 16 lawyers that are working with you in --Actually, correction. I'm sorry. It's actually seven, 17 18 but one of them is on medical disability at the moment. 19 With respect to the lawyers besides yourself 20 working in the Office of General Counsel, do any of those 21 lawyers have experience, apart and separate from your 22 experience, in the areas of tax or guidance to a nonprofit 23 entity? 24 All of them, to some degree of another. My deputy 25 general counsel has been with the NRA for more than 30 years.

He is also the secretary of the NRA Civil Rights Defense Fund and is familiar with CRDF -- excuse me, familiar with tax issues from helping manage that 501(c)(3) entity. I also -- he also handled in-house quite a bit of litigation involving New York law, involving board members at one time. We had some controversies on the board.

We -- one of my assistant general counsels is also the secretary of the NRA Foundation. He's familiar with federal

secretary of the NRA Foundation. He's familiar with federal tax issues affecting nonprofits. And also for quite a while he managed the NRA's charitable filing efforts.

And then pretty much everyone gets some exposure to these issues just by virtue of working in the office. I think the shortest-serving person that I have on the team now has been there for I want to say 12 or 13 years at least.

- Q And if I understand, you're responsible for supervising all these in-house lawyers, correct?
- A That's right.

- Q And I suspect that, as a lawyer, do you have to -- if an issue comes up, do you have to research the issue and solve the problem? Do you still do that?
- A I do, I do work on some issues directly, but I also delegate to whoever I think is most suitable, who has the appropriate expertise and the time. I have to manage everyone's workloads, including my own.
- 25 | Q And you're a member of the Bar in good standing; isn't

1 | that correct?

- A Yes, I am.
- 3 | Q Okay. And you've heard quite a bit of discussion about
- 4 | the Brewer fees, or -- during your direct testimony from Ms.
- 5 | Stern and also from Ackerman. Do the size and scope of the
- 6 | Brewer fees that you've been questioned about yesterday and
- 7 | today, are they reflective of the importance of the matters
- 8 | that the Brewer firm is handling for the National Rifle
- 9 | Association?
- 10 \parallel A Sure. Sure. The fees are substantial, but it's
- 11 | substantial because the firm does a lot of work, and we've
- 12 | chosen to employ them for just many of our key issues, which
- 13 | are closely interrelated.
- 14 | Q Do you have discussions with lawyers at the Brewer firm
- 15 | with respect to strategy concerning the matters that the
- 16 | Brewer firm is handling for the National Rifle Association?
- 17 | A Yes, I do.
- 18 | Q Okay. Do you discuss the status of cases and matters
- 19 | that are being handled by the National Rifle Association by
- 20 | the Brewer firm?
- 21 | A Absolutely.
- 22 MR. GRUBER: Your Honor, I'm going to object to
- 23 | leading. We've kind of let it go in the preliminary, but
- 24 | basically he's giving him the answers in each question.
- 25 | THE COURT: Sustained.

BY MR. NOALL:

Q So, Mr. Frazer, tell me how you manage the -- handle the case management with the Brewer firm on matters for which you're not conflicted?

A Yes. I talk to -- I communicate with members of the firm daily, including -- certainly including evenings and weekends, and also -- you know, both in terms of updates on current status. You know, they may request my input on a decision that's being made. I may be on conference calls with other NRA executives and them. And then also the monthly billing cycle provides kind of a check-in on all of the issues as I review the work that the firm has done and ask questions about things that may not have been the top focus day-to-day.

Q Okay. And are there any firms other than the Brewer firm that the National Rifle Association delegates matters to that you supervise?

A Yes. I work with -- I work with all of our outside counsel. Either I or people in my office work with all of our outside counsel that we -- that handle matters for the NRA, outside of the Second Amendment and Firearms Law advocacy that's it's handled by ILA.

Q And I don't know how to ask -- maybe I'll have to ask this question differently, but do you -- can you tell me approximately like the number of firms that may provide work

for the National Rifle Association, legal work for the 1 2 National Rifle Association besides the Brewer firm that your 3 office supervises? 4 From small to large, including, for example, insurance --5 like insurance-appointed counsel in some matters, I'm just 6 trying to think about ordinary course declarations, I want to 7 say, you know, eight to twelve, something like that. Okay. And are those -- do you manage those firms' 8 9 handling of National Rifle Association matters the same way 10 you do as the Brewer -- you do with the Brewer firm? Yes, although the -- although the scope, size, and 11 12 frequency may be different. And for some of them that are 13 handling -- you know, they're on-call for routine corporate 14 matters, we may not have a question for them that often. it's a litigation matter that I've delegated to one of my 15 staff, they may have the primary interaction. But I think 16 17 the management of all the firms is consistent. 18 Okay. And how do you determine whether to maintain a 19 matter in-house or to refer it to out-of-house counsel? 20 It's a matter of, usually, a couple of factors, expertise 21 and scalability, as well as jurisdiction. Obviously, if we 22 have something that's out of -- that's going to be a 23 significant litigation matter out of state, that may not be 24 efficient for one of my attorneys who's not admitted in that 25 state to handle if you have to retain outside counsel anyway.

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If -- and then other things will be -- you know, it'll just depends on whether people in-house have the time and expertise. And if they don't, we'll usually go to outside counsel, too, that we have some relationship with and look around. And with respect to the matters that the Brewer firm has been handling, how would you characterize those matters as compared to matters handled by your other outside counsel? The matters that the Brewer firm has been handling are the matters that have the farthest -- the biggest reach in terms of impact on the NRA, and they're also ones that are typically closely related. They arise from, you know, maybe -- in speaking of litigation matters, for example, they may involve different party opponents but they'll often come from -- share some common facts or arise from the same investigations. Thank you. I want to turn to the January 7th board meeting for a minute -- or, excuse me, the March 28th board meeting for a minute -- the board meeting held just a couple weeks ago. At that meeting, the testimony has been that it's an in-person meeting and that you were present. Do you recall that? Yes. And you recall that Ms. Stern directed you to NYAG

Exhibit 10, which were the bylaws of the National Rifle

Frazer - Cross

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MR. GRUBER: Objection. Leading.

MR. NOALL: Okay.

BY MR. NOALL:

And --

THE COURT: I overrule on that one. You may answer the question, sir.

THE WITNESS: Yes, I do recall that.

BY MR. NOALL:

- And was the -- was the -- was conducting the meeting in person permitted by the bylaws, in your view, as counsel for the National Rifle Association?
- Yes. I think that conducting a meeting in person is always allowed. And electronic meetings were created as an option, and further refined as an option in some recent amendments, for use in situations where an in-person meeting just is impossible or impractical.
- Does the National Rifle Association have a parliamentarian?
 - Yes, we do. We have -- we use different people depending on availability recently, but our primary parliamentarian has been with us for quite a few years, predating my time as secretary and general counsel.
- 24 And who is that?
- 25 His name is Thomas Balch (phonetic). He's one of the

- 1 | editors of Robert's Rules of Order.
 - Q And what is the role of the parliamentarian?
- 3 A We typically will consult with him before, during, and
- 4 | after board meetings to make sure that we're in compliance
- 5 | with our parliamentary authority, Robert's Rules. So I'll
- 6 | typically consult with him before a meeting, as we're
- 7 | considering agendas, drafting the meeting notice, if there's
- 8 | anything unusual about that. Work with him to understand the
- 9 | steps that have to be taken to ensure that decisions are
- 10 | properly made and recorded. And then during the meeting, he
- 11 | advises the presiding officer, typically the president or one
- 12 | of the vice presidents, on issues as the meeting progresses.
- 13 | And then sometimes we'll consult with him after the meeting
- 14 | about the -- how things should properly be recorded in the
- 15 | minutes, for example.
- $16 \parallel Q$ Okay. And is the parliamentarian of the National Rifle
- 17 | Association or a parliamentarian always present during a
- 18 | board meeting?
- 19 | A Yes.

- $20 \parallel Q$ Okay. And with respect to the meeting that was held on
- $21 \parallel \text{March 28th, the testimony was there was a roll call vote.}$ Do
- 22 | you recall that?
- 23 | A Yes.
- 24 | Q Okay. Why was there a roll call vote, Mr. Frazer?
- 25 | A Under our bylaws, if 20 percent of the board members

- request a roll call vote, then a vote -- on a matter, then a roll call vote will be taken and recorded in the official journals. That's our four magazines that are published to
- 5 Q Did 20 percent request a roll call vote at the meeting on 6 March 28th?
- $7 \parallel A$ Easily, yes.

our members.

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- Q Okay. You took some questions or had some questions directed to you about Mr. Steve Hart. Do you believe that Steve Hart's firing had anything to do with retaliation by the NRA?
- A I think that there were -- I'm going to speak advisedly, as a -- as a -- to avoid getting into privileged matters.

 But no, I don't think it had to do with retaliation for any financial concerns that were raised, as was asked in the
- Q And you also were questioned a bit about Josh Powell; do you remember that?
- 19 | A Yes, I do.
- 20 Q Okay. Does Mr. Josh Powell work for the National Rifle 21 Association today?
- 22 | A Not anymore, no.

previous question.

- Q Do you understand that Leticia James has described the National Rifle Association as a terrorist organization?
- 25 | A Yes, I do.

17 Frazer - Cross 1 MS. STERN: Objection. 2 BY MR. NOALL: 3 Okay. And do you believe that she wants to dissolve or 4 otherwise shut down the National Rifle --5 MS. STERN: I'm sorry, I'm sorry to interrupt. I assert an objection to that last question. I don't know if 6 7 the Court heard it. THE COURT: I did hear it. 8 9 MS. STERN: I'm sorry, Your Honor. I think maybe it 10 was transitioning from the mute. I object to that last 11 question. 12 THE COURT: What's your objection? 13 MS. STERN: It's hearsay, Your Honor. 14 THE COURT: Overruled. I think it might be a party 15 admission. BY MR. NOALL: 16 17 You can answer the question, Mr. Frazer. 18 THE COURT: It's already been answered. She was 19 referring to the last question. 20 MR. NOALL: Okay. So, --21 THE COURT: Could you ask the pending question again 22 for the witness? 23 BY MR. NOALL: 24 Do you believe, Mr. Frazer, that Ms. James desires to

dissolve or otherwise shut down the National Rifle

Frazer - Cross

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1 Association? 2 It's in the prayer for relief in her complaint. 3 Okay. Do you believe, as general counsel, that the New 4 York Attorney General's position with respect to the National 5 Rifle Association may result in continuing -- a continuing 6 legal assault on the NRA in the state of New York? 7 MR. GRUBER: Your Honor, I object to leading. THE COURT: Sustained. 8 9 MS. STERN: And I object on the grounds it's 10 hypothetical, Your Honor. 11 THE COURT: Sustained on leading. 12 MR. NOALL: Okay. 13 BY MR. NOALL: 14 So, with respect -- Mr. Frazer, with respect to the 15 position of the New York Attorney General, does that give you 16 any concerns that you need to take into consideration with 17 respect to leading or otherwise providing advice to the 18 National Rifle Association concerning its location in New 19 York? 20 So, for me personally, --21 MS. STERN: Objection, Your Honor. The question is 22

vaque and unclear.

THE COURT: Would you restate your question? I think you're also still leading, Mr. Noall.

MR. NOALL: Okay.

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1 | BY MR. NOALL:

- Q Mr. Frazer, does the legal position or Ms. James's positions with regard to the NRA raise any concerns with you concerning the National Rifle Association being located in
- 5 | New York?

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- $6 \parallel A \quad Yes.$
- $7 \parallel Q$ Okay. And why?
- 8 A Because -- because as long as we're located in New York, 9 we could be subject to similar types of attacks.
- 10 Q Mr. Frazer, on cross-examination, the New York Attorney
 11 General through Ms. Stern discussed a case between the NRA
 12 and Ackerman McQueen that was pending in the Northern
 13 District of Texas, I believe. Do you recall that?
- 14 | A Yes.

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- Q And I believe your -- the testimony was that the lawsuit that was pending in the Northern District of Texas was filed without your knowledge. Is that correct?
 - A Not quite. The one that was filed without my knowledge was the initial books and records inspection lawsuit that was filed in the circuit court of Alexandria, Virginia. But that's been stayed pending resolution of a later-filed case in Texas, which was filed with my full knowledge.
 - Q Since the filing of the books and records lawsuit, have you been involved in the oversight of the NRA's Ackerman litigation?

A Yes, I have.

Q Do you review the legal bills associated with that

| litigation?

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A Yes, I do.

Q Do you review the draft briefs associated with that

6 | litigation?

A I review the most significant draft briefs. There obviously is a lot of sort of ancillary motion practice that goes on in a complex case like this, but the key briefs, yes.

Q And do you discuss litigation strategy with your out-of-house lawyers regarding the Ackerman litigation?

A Yes, I do.

Q Okay. Is there just one attorney at the Brewer firm that you discuss the case with, or are there others?

A The -- for the Ackerman litigation, I discuss it primarily with Mr. Brewer, or sometimes Ms. Rogers.

Q Okay. You testified, I believe, that you weren't surprised that the NRA sued Ackerman. Why not?

A Because -- you're referring to the initial books and records inspe... books and records lawsuit. I wasn't surprised at all because I had been personally involved for at least seven months, I think, probably longer than that, in correspondence to Ackerman, demanding that they comply with their contractual obligations to let us inspect their books and records.

1 Thank you. There was some testimony right at the end of 2 this morning regarding the appointment of a receiver. Do you 3 recall that? 4 Yes. 5 Do you believe that the appointment of a receiver would have an effect upon the NRA's fundraising? 6 7 Yes. Α 8 Okay. 9 MR. NOALL: I'll pass the witness, Your Honor. 10 THE COURT: Thank you. Mr. Drake, before you -- I 11 think you're the next person to question. I have my lift 12 stay docket that is also set and we're stepping on it. So if 13 you all will just pause in the NRA and let me call that docket, and then we'll go back to Mr. Drake asking questions. 14 15 You can just stay on where you are. 16 (Off the record, 1:43 p.m. until 1:57 p.m.) 17 THE COURT: All right. Back on the NRA now. And I 18 apologize for having to do this short stay docket. 19 Mr. Drake, I believe that you had indicated that you were 20 going to ask Mr. Frazer some questions? 21 MR. DRAKE: Yes, Your Honor. I'm prepared to go 22 forward if the Court's ready.

I'm ready. And I see Mr. Frazer on my

front screen, so I think he's ready, too.

CROSS-EXAMINATION

THE COURT:

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1 | BY MR. DRAKE:

- Q Mr. Frazer, I assume that you're aware that certain
- 3 | parties are asking this Court to appoint a Chapter 11 trustee
- 4 | in this case?
- $5 \parallel A$ Yes, I am.
- 6 | Q Are you familiar, generally, with the allegations made by
- 7 | the Movants who are seeking the appointment of a Chapter 11
- 8 | trustee?
- $9 \parallel A \quad Yes, I am.$
- 10 | Q Are many of the factual allegations made in support of
- 11 | those trustee motions similar to allegations made by the New
- 12 | York Attorney General in the New York litigation?
- 13 | A Similar, if not identical.
- 14 | Q I believe you testified earlier, has the NRA investigated
- 15 \parallel -- they've done an investigation into the allegations made by
- 16 | the New York Attorney General?
- 17 | A Yes, sure, both in connection with the defense of the
- 18 | case and also because many of them, in fact, are things that
- 19 | came to light through our own prior investigative efforts as
- 20 | part of the course correction since 2018. 2017-2018.
- 21 || Q Mr. Frazer, when, then, did the NRA first begin
- 22 | investigating its internal governance and compliance with
- 23 | respect to the allegations that the NRA was not in compliance
- 24 | with New York nonprofit laws?
- 25 | A Sure. Well, obviously, we've always wanted to improve

1 and enhance our compliance efforts. So, going back to my 2 earliest times as general counsel, we started -- started some 3 projects on that front. But then we really kind of 4 formalized it beginning in 2017 after the phone call from 5 Attorney -- then-Attorney General Schneiderman. That was actually going to be my next question, which 6 7 was, what prompted the NRA to do that investigation? Was it anything other than the call from Mr. Schneiderman? 8 9 Well, no, you know, we always want to be a good corporate 10 citizen, good charitable citizen, and so we had done -started doing quite a few things before that. But then that 11 12 really prompted us to consider the options for both 13 compliance with New York law and potentially for redomestication elsewhere as a goal. 14 15 Did you, Mr. Frazer, have personal involvement with 16 implementing any of the steps the NRA took to address these 17 allegations? 18 Yes, I did. 19 Could you please describe what type of efforts the NRA 20 implemented in order to address some of these allegations, 21 beginning in 2017? 22 Sure. Well, beginning in 2017, we continued some of our internal disclosure and -- internal disclosure initiatives 23 24 that had begun earlier with the creation of a new, more 25 comprehensive, more robust disclosure form and enforcement of

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that. So we're now, you know, we've gone from, I think, 80some percent return rate among board members to well over 90 percent, mid to high 90s. And with addressing any issues that are raised, cross-checking the accuracy of those forms, bringing any potential matters that required Audit Committee review before the Audit Committee, bringing matters to outside counsel where appropriate, investigating -investigating any concerns raised internally by staff, either -- either personally, in some cases, or in conjunction with outside counsel. And then, of course, all of the financial -- financial control changes that you may have heard about or -- I'm not sure what you've heard about them, but you may have heard about in terms of contract -- contract management, greater transparency within the organization on invoicing and financial records, and generally making sure that our existing internal controls are strengthened where needed or better-enforced where appropriate.

As I testified, I think, yesterday, no organization is ever a hundred percent perfect or probably ever going to be a hundred percent perfect, but as -- you know, one of our past presidents used to quote Bear Bryant, If you strive for perfection, you'll, you know, you'll achieve -- you'll achieve greatness.

Q What was done with respect to contract management, Mr. Frazer?

A Sure. We try to make -- we've taken a lot of steps to ensure that -- mainly -- a lot of them are just in the forms of -- form of reminding people that when contracts are executed, copies need to be retained, need to be provided to the financial services division so that financial services can make sure that payments are made pursuant to a properly executed, properly approved contract. And we're looking at some further steps that can be taken to provide additional layers of safeguards on that front.

Q What actions did the NRA take with respect to its vendor relationships?

A So, in 2018 in particular, we looked really closely at the vendors, I would say from top to bottom, top being the highest paid, down to the small vendors, just trying to determine whether the Association was getting good value from those vendors and also trying to make sure that the vendors provided us appropriate documentation for reimbursement that was being made.

We sent out letters -- I think we saw some of them yesterday -- to, I want to say, well over a hundred or maybe hundreds of vendors, reminding them of the need to properly document out-of-pocket expenses. And we've actually carried that forward with incorporating a reimbursement documentation policy into contracts with many, if not all, vendors going forward.

1 What actions did the NRA take with respect to expense 2 reimbursement? We've done a -- we've done a number of things. For one 3 4 thing, we -- we withdrew a lot of the American Express cards 5 that were in use at one time, so that some of those -- some 6 of those employees who didn't have need to travel a lot, for 7 example, would simply use personal cards and seek 8 reimbursement. And obviously, the incentive there falls on 9 the employee to make sure that they're providing good 10 documentation. And then the -- and then for other employees, 11 we started using a Wells Fargo credit card that uses an 12 online review and approval portal. It provides, as I 13 understand it, more accessibility, transparency, and ability 14 to scrutinize the charges. 15 Earlier today, Ms. Stern and Mr. Gruber asked you about some compliance training programs you led. Could you just 16 17 briefly describe what is involved in that training program? 18 Sure. So, we conducted three sessions to date. And, you 19 know, it's been challenging to try to continue that during 20 COVID, due to layoffs and furloughs that we had to -- to deal 21 with the impact of that, as well as the obvious technological 22 issues. But we've conducted -- we conducted three of those 23 seminars in 2018, 2019. And the focus there, I think -- I

think what we saw in one of the exhibits was the table of

contents for the slide deck, and I think it was about an hour

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and a quarter presentation in all, hour, hour and a quarter presentation, reminding people of the key laws that govern the NRA's operations, the key internal policies, the sign-off procedures that need to be addressed, the very specific requirements with respect to related-party transactions and conflicts of interest, and very importantly, the protections that apply to whistleblowers.

This all predates the update to our whistleblower policy, but we were training on -- training people on -- on the protections that they, as employees, would enjoy as potential whistleblowers back, you know, going back to the summer of 2018.

And it closes with a number of hypothetical case studies to help people really engage with the material and to understand how what mind be kind -- look like dry or arcane rules would apply in the real world in the context in which an employee may have to deal with an issue.

- Q Do you believe the training programs have helped improve the NRA's compliance?
- A Yes. And to support that, I'll just say I get questions pretty routinely about specific -- about specific issues that we covered in those training sessions that no one ever asked or rarely asked prior to that time period. You know, I recall a conversation I had last week before I came down here to Texas about the, you know, what's required for contract

renewal under certain circumstances, for example.

Q Mr. Frazer, I'd like to kind of shift gears and talk a little bit about the questions Mr. Gruber asked you this morning about being in New York and the NRA's strategy to leave New York.

What is your personal opinion, Mr. Frazer, as to whether there are leaders in the state of New York that have demonstrated a hostility towards the NRA?

- A I think their words are on the record. I think you have numerous statements from Attorney General James, during and after her campaign, and after the commencement of the New York AG enforcement action, that express her disdain for the NRA. And, you know, I say this as a native New Yorker myself, but it's -- you know, New York is not what it used to be in the 1870s.
- Q Did you have concerns about the NRA being in New York prior to the New York action being filed in the fall of 2020?

 A Yes. And even prior to 2017. And I'm also aware, from having attended, you know, board meetings more or less regularly back to the mid '90s, that it was even discussed back then.
- Q Has the New York litigation been costly to the NRA?

 A Yes, although I, you know, I only kind of see the top

 line of the legal bills. But -- you know, because of my

 status as a defendant. But I'm aware that preparing for it

- 1 | and pursuing it has been costly.
- 2 Q What impact, if any, has the New York AG litigation had
- 3 | on the -- just the general operations of the NRA?
- 4 || A | It's --
- 5 MS. STERN: Objection, Your Honor. That question is 6 vague and ambiguous.
- 7 | THE COURT: Do you want to restate?
- 8 | BY MR. DRAKE:
- 9 Q Yeah, Mr. Frazer, has the New York litigation had any 10 impact on the day-to-day operations of the NRA?
- 11 A Yes, it has.
- 12 | Q And what has that impact been?
- 13 A It's caused staff and officers to spend a lot of time 14 dealing with that litigation that could have been spent on
- 15 \parallel more core functions of the organization.
- 16 Q Has the New York litigation had any impact, in your opinion, on the public perception of the NRA?
- MS. STERN: Objection, Your Honor. Again, vague and ambiguous.
- 20 THE COURT: I sustain it.
- 21 | BY MR. DRAKE:
- 22 Q Mr. Frazer, are you aware of any other impact the New
- 23 | York litigation has had on the NRA?
- 24 | A Yes.
- 25 | Q And what is that?

- A Negative publicity, among other things. People read the media headlines and they sometimes take allegations as fact, unfortunately.
- Q Do you have an opinion, Mr. Frazer, as to how the political environment in the state of Texas is for the NRA as compared to New York?
- MS. STERN: Objection, Your Honor. Again, vague and ambiguous.

THE COURT: Overruled on that. You may answer the question, sir.

THE WITNESS: Thank you, Your Honor. The political environment in Texas is like night and day to New York. The political environment in Texas is very friendly. Texas officials have been very encouraging, including the Texas Attorney General, have been very encouraging in their support of the NRA's potential reincorporation and potential physical relocation to Texas.

Texas is obviously -- you know, nearly 10 percent of our members are in Texas. Texas is home of, I think, two of the five viable sites for NRA annual meetings these days, due to the size of those events. There are only a limited number of places we can have them. Just a lot of -- a lot of favorable reaction within Texas.

MR. DRAKE: We'll pass the witness.

THE COURT: Thank you. I have a couple of questions

of Mr. Frazer. I think it's appropriate for me to do them now, because the lawyers get to cross as to my questions, too. I'll be very short.

EXAMINATION BY THE COURT

THE COURT: Mr. Frazer, yesterday you were talking briefly about the claim that Mr. Cox has asserted in the arbitration, and you said that the claim was \$2 million in contractual damages, I think you said. Am I right on that?

THE WITNESS: Yes, Your Honor. That's related to the payments that he believes he would be entitled to.

THE COURT: And does he have other claims besides the \$2 million?

THE WITNESS: I think he has some damages -- I think he has some damages claims, Your Honor. But I'd have to review the pleadings to spell those out.

THE COURT: Okay. And second, could you look at New York Attorney General Exhibit 285, which is the set of Brewer statements? Just let me know when you get there.

THE WITNESS: 285? Yes, Your Honor.

THE COURT: Could you go to the last statement in the stack, which is January 14, 2021?

THE WITNESS: Yes, Your Honor. I have it.

THE COURT: Okay. So, I was just curious. If you remember, 354 is the statement that had the wrong year on it that I think you and Mr. Gruber visited about, and that was

January 4. So we're talking about a second statement that you got just in the same month. Is it unusual to get a statement from the Brewer firm in the middle of the month like this?

THE WITNESS: The billing is usually monthly, Your Honor.

THE COURT: Uh-huh. And so when this came in on the 14th, which is the day before the bankruptcy case was filed, how was it handled?

THE WITNESS: I reviewed it and forwarded it for payment.

THE COURT: And were funds then wire-transferred to Brewer?

THE WITNESS: Your Honor, I'm afraid I don't recall how our -- how we pay. Some -- we pay some vendors by wire transfer, some by ACH, some by check.

THE COURT: Uh-huh. And since this was unusual, getting two statements from them, did you talk to them and ask them -- I don't want any privileged things, but did you ask them why you got another statement so quickly?

THE WITNESS: Yes, Your Honor. I had an -- I had an understanding of why -- why this was done.

THE COURT: Okay. All right.

Ms. Stern, you get to go next. We'll just go in the same order. I would think that the pass will be shorter this

time, though.

MS. STERN: Yes, Your Honor. It will be.

REDIRECT EXAMINATION

BY MS. STERN:

- Q Mr. Frazer, I think you just testified that one of the things that you started to do as part of the post-2017 compliance review that you've been describing was cross-checking the accuracy of conflict of interest forms. Was that -- was my understanding correct?
- A Yes.
- Q Did you cross-check the accuracy of Wayne LaPierre's conflict of interest forms?
 - A So, so when I said cross-check, I mean that, to the extent that information is available, we double-check the person's answers on the forms. If I could illustrate. We, in addition to getting disclosures from board members, we also get records from the financial services division of payments to board members to make sure that the -- to see if the reporting is consistent or to see if there are any discrepancies. So that's what I meant by -- in the discussion of cross-check.
 - Q So if there wasn't a formal contract or record that the financial services division has, you wouldn't have any way through your process to determine whether the disclosure by Mr. LaPierre, for instance, was correct; isn't that right?

1 Well, I would -- I described what I was generally 2 referring to. I would also apply any other personal 3 knowledge that I have or anything else that I thought gave --4 gave reason for inquiry. 5 And if you did have personal knowledge that there was 6 information that was in conflict with what the disclosure 7 provided, would you undertake an investigation of that? 8 I would -- I would certainly make inquiry on that. And 9 I've done that, for example, with board members who have 10 forgotten things. 11 And would you do the same inquiry with Mr. LaPierre? 12 Sure. 13 And what inquiry have you done in that regard with 14 respect to gifts that Mr. LaPierre has admitted to having received from David McKenzie? 1.5 I'm not sure what -- I'm not sure -- I'm not sure what 16 17 he's admitted, if anything, but I would certainly look at 18 that and see if there's an issue. 19 So we've talked a lot about the New York Attorney General 20 enforcement action. And are you aware that Mr. LaPierre has 21 submitted a verified answer in that action in which he has 22 admitted to having received certain gifts from Mr. McKenzie? 23 I -- I know that he submitted an answer, but I had not -hadn't focused on that particular item. 24

So even though Mr. LaPierre has publicly filed an answer

Frazer - Redirect

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1 in which he verified having received gifts from Mr. McKenzie, 2 including trips on a luxurious yacht, you haven't actually 3 looked into whether that was a violation of the conflict of 4 interest policy of the NRA. Is that right? 5 I know that all of these issues -- all of these issues are reviewed, have been reviewed, either --6 7 MS. STERN: I move to strike anything after -- from 8 the response, the beginning. 9 THE COURT: Sustained. 10 MS. STERN: Thank you. MR. NOALL: Your Honor, there was -- there was no 11 12 affirmative response by the witness. 13 THE COURT: All right. Do you want to just -- do 14 you want to ask your question again? Just answer the 15 question this time, Mr. Frazer. 16 THE WITNESS: Sure, Your Honor. 17 BY MS. STERN: 18 My question, Mr. Frazer, is Mr. LaPierre has publicly 19 filed a verified answer in the New York Attorney General 20 action in which he has admitted to having received gifts from 21 Mr. McKenzie, including trips on a luxurious yacht. In light 22 of that, have -- is it your testimony that you have taken no 23 steps to investigate whether that's a violation of the conflict of interest policy? Yes or no? 24

I haven't done that personally, no.

1 Okay. Thank you. Mr. Frazer, you just gave some 2 testimony about a variety of different measures that you 3 contend that the NRA has taken with respect to reviewing 4 vendor relationships. Do you recall your testimony? 5 Yes, I do. 6 Okay. Are you personally responsible for looking at 7 those vendor relationships? Not all of them. It depends on -- it depends on the 8 9 vendor. It depends on the nature of the issue presented. 10 And you talked about a process in 2018 that the NRA 11 undertook, you described, to review various vendors and their 12 compliance with the NRA's policies. But you personally were 13 not involved in that process, were you? 14 No, yes, I was involved. 15 Were you responsible for that process? Wasn't that Mr. Phillips' job at the time? 16 17 It was a -- Mr. Phillips sent the particular letters 18 that I think you may be referring to, but it as a team effort 19 across multiple divisions of the NRA. 20 So, Mr. Frazer, was it your responsibility to follow up 21 to ensure that Mr. McKenzie's entities -- Membership 22 Marketing Partners, Allegiance Creative Group, and the 23 Concord entity -- that they complied with the demands in 24 those 2018 letters?

Compliance with demands from the treasurer's office falls

1 | in the first instance with the treasurer's office.

Q So, just so I understand the distinction between what you

say was the treasurer's responsibility and what was your

4 | responsibility, you -- maybe you could just explain it to me.

What was your role versus what you said was Mr. Phillips' or

the treasurer's role?

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A Sure. The -- it's the treasurer's office and the financial services division, which is a subdivision of the Treasury, it's their responsibility to, you know, to pay properly-invoiced amounts or to address any questions about those invoices. And it's the general counsel's role to

Q So you, sitting here today, cannot tell the Court that you ensured that Membership Marketing Partners, the Concord entity, and Allegiance Creative Group actually complied with

these demands that were made in 2018; is that right?

advise on legal or compliance issues, as requested.

A Well, no, to that -- to the extent that you're referring to a specific vendor, we would assist as needed. And in that case, we did --

Q No.

A -- ultimately make inquiries.

Q Okay. Mr. Frazer, my question is with respect to these particular entities that I've identified: Membership Marketing Partners, the Concord Social entity, and Allegiance Creative. My question to you, sir, is, sitting here today,

1 can you tell the Court that you ensured that they met and 2 satisfied the demands that were made in the August 2018 3 letters that were sent out by Mr. Phillips? 4 So, in the August 2018 letters, we requested, as I 5 recall, among other things, better documentation of pass-6 through expenses and also explanation of increased billing, 7 and there were some subsequent conversations with counsel and exchange of a written explanation that explained -- that 8 9 explained those variances. 10 And Mr. Frazer, were you responsible for ensuring that 11 all those conditions and requests were satisfied? 12 I was -- I was involved in it, but not primarily 13 responsible. 14 Thank you. You also gave some testimony about the New 15 York Attorney General litigation fees as -- but just to be 16 clear, because I think I understand this but I just want to 17 make sure I do, which is that you recused yourself from 18 oversight of that matter, correct? 19 That's correct. 20 And you were not responsible for looking at the bills on 21 that matter because that's been delegated to the Special 22 Litigation Committee; isn't that right? 23 That's correct, but the top line -- the bottom line 24 amount shows on the summary sheet that I receive, so I'm 25 aware of the general level of billing.

Frazer - Redirect

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1 All right. Thank you. Mr. Frazer, isn't it true that 2 the NRA commenced a lawsuit in New York state court, New York 3 State Supreme Court, seeking a declaratory judgment against 4 -- a declaratory judgment in connection with the dispute that 5 the NRA was having with Oliver North over proceeding to remove Mr. North as a member of the NRA? 6 7 MR. NOALL: Your Honor? Your Honor, I object. This exceeds the scope of the redirect of the witness. 8 9 THE COURT: I --10 MS. STERN: Your Honor, may I respond? 11 THE COURT: You may. Yes. 12 They -- on the cross or the redirect of MS. STERN: 13 Mr. Frazer, the issue of the purported bias of the New York 14 regulators and New York courts was raised, and I am just 15 addressing that issue, Your Honor. THE COURT: Overruled. You may answer the question, 16 17 sir. 18 MS. STERN: Thank you. 19 THE WITNESS: And I'm sorry, Ms. Stern, but can you 20 repeat the question? BY MS. STERN: 21 22 My question, Mr. Frazer, is, is it not true that 23 the NRA commenced a lawsuit selecting New York State Supreme 24 Court as the forum to litigate a dispute that the NRA was

having with Mr. -- with, excuse me, Lieutenant Colonel Oliver

Frazer - Redirect

- 1 North concerning a process to remove Mr. -- sorry, to remove
- 2 | the Lieutenant Colonel Oliver North from the NRA as a member?
- $3 \parallel A$ Yes, we did.
- 4 | Q Okay. And that is a declaratory judgment action that's
- 5 | pending in New York State Supreme Court in Albany County,
- 6 | isn't it?
- 7 | A Yes.
- $8 \parallel Q$ That lawsuit was -- arose out of a complaint that Mr. Tom
- 9 | King made seeking to remove Lieutenant Colonel Oliver North
- 10 | as a member of the NRA; isn't that right?
- 11 | A Yes.
- 12 | Q And in addition to that lawsuit, isn't it also true that
- 13 | the NRA litigated another dispute with Lieutenant Colonel
- 14 | Oliver North in New York State Supreme Court?
- 15 A Yes. Yes, it is.
- 16 | Q And that second lawsuit concerned a dispute over Colonel
- 17 | North's entitlement to indemnification; isn't that right?
- 18 | A Yes, it is.
- 19 | Q And you're aware, aren't you, that that lawsuit with --
- 20 | over the indemnification was before Justice Joel Cohen, the
- 21 | very same judge who is presiding over the New York State
- 22 | Attorney General's enforcement action?
- 23 \parallel A I actually didn't recall that it was Justice Cohen.
- 24 | Q Okay. Well, I will represent to you that it is. And in
- 25 | that lawsuit concerning the indemnification, the NRA actually

41 Frazer - Redirect 1 prevailed in that action, didn't they? 2 Yes, we did. Α 3 Can I ask you to turn to New York Attorney General 4 Exhibit 288? Oh, I'm sorry, 28 -- oh, I'm sorry, 288. And 5 it's, if you turn to Page 4, which I'm paging to. Do you 6 have it before you? 7 I do. Α Okay. And Mr. Frazer, did you authorize -- sorry. 8 9 MS. STERN: I'm offering New York Attorney General 10 Exhibit 288 into evidence. 11 THE COURT: Could I just ask you a question about 12 the exhibit while Debtor's counsel is looking at it? It's 13 also part of 285, isn't it? 14 MS. STERN: Um, I --15 THE COURT: The January 14 --MS. STERN: Your Honor, I do not believe that the 16 17 email at the end of the doc --18 THE COURT: Okay. 19 -- at the end of the document is in the MS. STERN: 20

285 version.

THE COURT: I think you're right. All right. Let's wait for Debtor's counsel to look at it.

MR. NOALL: The Debtors have no objection, Your Honor.

THE COURT: 288 is in.

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42 1 (New York Attorney General's Exhibit 288 is received into 2 evidence.) 3 BY MS. STERN: 4 Mr. Frazer, you personally authorized the payment of this 5 second invoice received from the Brewer firm on January 14, 2021; isn't that true? 6 7 With respect to the matters that aren't under the SLC, 8 yes. 9 Q Okay. Thank you. 10 MR. NOALL: Your Honor, I do need to redact the 11 email addresses on this particular email. 12 THE COURT: I think that -- that'll be fine. 13 MR. NOALL: Per our prior agreement. THE COURT: That's fine. 14 15 MS. STERN: No objection. Sorry. Your Honor, could I have just a second? I'm just 16 17 going to take a quick look at my notes to make sure that I 18 have nothing else, if that's all right? 19 THE COURT: You can take just a second. Yes, thank 20 you. All right. 21 MS. STERN: 22 THE COURT: Actually, take as long as you need, Ms. 23 Stern. 24 (Pause.) 25 MS. STERN: Okay. Thank you, Your Honor, for your

- 1 | indulgence.
- 2 BY MS. STERN:
- 3 | Q Mr. Frazer, can you turn to New York Attorney General
- 4 | Exhibit 56, which was entered into evidence this morning?
- 5 | A Two hundred --
- 6 | Q Do you have it?
- $7 \parallel A = 256$? The slide deck?
- 8 | Q No. I'm sorry. 56.
 - A I'm sorry. Fifty-six. But it is the slide deck, right?
- 10 | Q That's correct.
- 11 | A Okay.

- 12 \parallel Q And if you would just turn your attention to Slide 17 in
- 13 \parallel the presentation.
- 14 | A Yes.
- 15 | Q Okay. And just turning your attention to the middle of
- 16 | that slide, there, you're -- this is your training program
- 17 | for your NRA staff which you said has been effective at
- 18 | making the NRA a more compliant corporate citizen. Isn't
- 19 | that right?
- 20 | A Yes.
- 21 | Q And in this program, you have emphasized to your staff
- 22 | areas that you think require particular -- that are
- 23 | particularly risky or that you would like them to be well
- 24 | aware of. Isn't that right?
- 25 | A Yes.

Frazer - Redirect

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Q In Slide 17, you're addressing areas where there's concern about conflict of interest. Isn't that right?

|| A Yes.

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- 4 Q And situations that could create an actual or apparent undue influence, perception of that. Is that right?
 - || A Yes.
 - Q And there in the middle of the page, your slides provide, for example, where there has been a solicitation or acceptance of any gift, entertainment or favor, where such gift might create the appearance of influence, excluding gifts under \$250.
 - That's the standard in the conflict of interest disclosure form; isn't that right?
- 14 | A Yes.
- 15 | Q That you have --
- 16 | A I believe -- I believe so.
- Q And it goes on to provide some examples, because you're trying to give your staff something tangible so that it's not an abstract concept, they have some idea of how it might apply. Isn't that right?
- 21 | A Yes.
- Q Okay. And you go on that that would include any gift, gratuity, favor, or entertainment from an entity that has or is seeking to have a business relationship with or receive funds from the NRA or an affiliate. Right?

Frazer - Redirect

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 $1 \parallel A$ Yes.

- 2 | Q So that would include Membership Marketing Partners,
- 3 | Allegiance Creative Group. Isn't that right?
 - || A Yes.

- $5 \parallel Q$ Okay. And then the next item is again another example of
- 6 | how this might actually occur. Includes free use of boats,
- 7 | planes, vacation houses, sporting event tickets, or other
- 8 | items as part of a social activity. Do you see that?
- 9 | A Yes.
- 10 | Q That's something that you particularly wanted to call to
- 11 | the attention of the NRA staff; isn't that right?
- 12 | A It was a -- it was an example -- it was some examples,
- 13 || yes.
- 14 | Q Okay. Thank you. And if we can now turn to New York
- 15 | Attorney General Exhibit 3. Okay. And these have also been
- 16 | admitted into evidence. And if we can turn to Page 14 of
- 17 | this document --
- 18 A Excuse me. Is that Page 14 of the PDF document or a
- 19 | numbered Page --
- 20 \parallel Q It is Page 14 of the PDF document. Okay.
- 21 | A Okay.
- 22 | Q And -- just a second, please. My poor tired eyes are
- 23 | trying to see it on this small screen. Okay. So you
- 24 | testified earlier that the New York Attorney General actions
- 25 | had an adverse effect on the NRA. That was your testimony,

- 1 | right?
- 2 | A Yes.
- Q And that it's had an adverse effect on fundraising because I think you said something along the lines that the
- 5 public can't distinguish between what's alleged and what is
- 6 | true; is that right?
- $7 \parallel A$ No, that's not. I wasn't talking about fundraising.
- 8 | Q You were talking about the reputation of the NRA?
 - \parallel A Yes.

- 10 \parallel Q So, at the board meeting on January 7, 2021, where we
- 11 | heard a lot of discussion about the process of authorizing
- 12 | filing the bankruptcy, there was also regular board
- 13 | activities, correct?
- 14 | A Yes.
- 15 Q And in those regular board activities, reports are given
- 16 | to the members, right?
- 17 | A Yes, although I should note it was pretty limited due to
- 18 | the impact of COVID. We didn't want to have a lot of
- 19 | committee meetings.
- 20 | Q Okay. And what -- and at that board meeting, there was a
- 21 || report here that we're looking at on Page 14. This is part
- 22 | of the report of the -- of Mr. LaPierre's report to the
- 23 | board, isn't it? If you just, I think, page back to --
- 24 | A Yes, it --
- $25 \parallel Q \quad -- \text{ Page } 13$, you'll see the start of the report.

Frazer - Redirect

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A Yes. It is. It's part of his written report that's provided to the Court.

O Okav. So, turning back to Page 14, Mr. LaPierre here

Q Okay. So, turning back to Page 14, Mr. LaPierre here focuses on telemarketing and notes that, through November of 2020, we generated \$10.5 million net revenue. Do you see that?

7 | A I do.

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Q In September, he goes on, we continue to see strong support from our members using our Save NRA scripts. We were able to morph that support into a New York attack script which has done very well. Do you see that?

A Yes, I do.

Q Okay. And that was -- that was the message that Wayne LaPierre gave to the members that -- that a script that focused on the New York attack was very successful in their telemarketing efforts. That's what he said that day; isn't that right?

A It's --

19 Q That's what he reported that day? That's what he 20 reported that day?

A It's in the written report provided for that meeting.

Q Okay.

MS. STERN: Thank you, Your Honor. I have no further questions.

THE COURT: Thank you. Mr. Gruber?

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1 MR. GRUBER: Your Honor, just a few.

2 | RECROSS-EXAMINATION

3 | BY MR. GRUBER:

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Q Mr. Frazer, you remember the Cummings memo?

MR. NOALL: Objection, Your Honor. That document we've previously spoken about is not in evidence and there's no foundation for it.

MR. GRUBER: I'm asking if he remembers the Cummings memo. Do you remember it, sir?

THE COURT: Overruled.

MR. NOALL: Your Honor, we -- and we also had an agreement with respect to the disclosure of the particular person's name who is not supposed to be disclosed on the record under the law.

MR. GRUBER: Your Honor, I believe it's already been talked about in depositions.

17 | BY MR. GRUBER:

- Q But do you recall a memo by a potential whistleblower who claimed that Mr. Brewer got his bills paid immediately?
- 20 | A Yes, I do.
 - Q And did you find that to be the case?
- 22 A I'm sorry, did I find what to be the case? I'm not sure 23 I understand.
- 24 | Q That he got his bills paid immediately.
- 25 | A His bills are paid promptly, as required by the contract.

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Q So like within four hours for a million dollars? Would that be -- would that be prompt?

- A That would be prompt, but it's also not the norm.
- Q Okay. So this would be -- if somebody paid Mr. Brewer's bills within four hours in an amount of about a \$1.2 million,
- 6 you would say that's out of the ordinary course of business?
- 7 A I don't know what I'd -- I don't know if I would. It's 8 --
- 9 Q Well, it either is or it isn't, isn't it?
- 10 A Yeah. I mean, it's not -- it's -- it's faster than -- 11 than ordinary.
- 12 Q Well, would you agree that it's out of the ordinary
 13 course of the way NRA processes its bills for its attorneys?
- 14 | A Yes.

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- 15 Q Remind me what -- the Judge pointed out a specific 16 invoice that was paid on, I believe, January 14th of 2021.
- 17 | Can you remind me which invoice that was?
- 18 A You're referring -- you're referring to a Brewer firm
 19 invoice?
- 20 | Q Yes.

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- 21 THE COURT: It's the last page of New York Attorney
 22 General 285, if that'll help everybody. Or last invoice,
 23 excuse me.
 - MR. GRUBER: Thank you, Your Honor. I just didn't have a reference.

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1 | THE COURT: No problem.

- 2 | BY MR. GRUBER:
- 3 | Q So, Mr. -- have you found the invoice the Judge was
- 4 | talking about?
- 5 A Last invoice in 285, yes.
- 6 | Q So when the Judge asked you about that on the January
- 7 | 14th, did you mention all the other bills that got paid that
- 8 | day?
- 9 | A I don't -- I don't think any others were discussed.
- 10 \parallel Q So, do you remember, at 3:51 in the afternoon, receiving
- 11 | an email from Mike McCormick asking for the January 14, 2021,
- 12 | invoices for governance, Cuomo, Russia, and Ackerman to be
- 13 | paid?
- 14 | A I don't recall the email.
- 15 \parallel Q Do you recall you doing an email at 7:09, trying --
- 16 | approving those?
- 17 | A I don't recall time frames or specific emails.
- 18 | Q Do you recall Mr. LaPierre checking with Carolyn Meadows
- 19 | and stating that those should be taken out of the trust
- 20 | account --
- 21 | A No, I don't.
- 22 | Q -- that Mr. Brewer was holding?
- 23 | A No, I don't.
- 24 | Q And do you -- do you remember specifically, then, Mr.
- 25 | LaPierre stating that \$1,224,047.76, plus, I believe, the one

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1 -- the \$44,000 -- \$45,000 invoice you're talking about, that
2 that be paid to Mr. Brewer immediately? Do you recall any of
3 that?

A No. I don't recall. I wouldn't have seen Mr. LaPierre's communications.

Q Well, how about your communication about the same figure?

I'm sorry. It's only a million to the Brewer firm, so maybe it didn't ring a bell.

A I just don't recall the specific emails that you're reporting --

MR. NOALL: Objection, Your Honor. Argumentative.

THE COURT: Sustained.

BY MR. GRUBER:

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Q Do you recall, on the 14th, before bankruptcy being filed the next day, within four hours giving the approvals and sending out \$1.2 million to Mr. Brewer's firm?

A I recall approving the invoices, but I don't recall the time frames. I can't confirm that.

19 MR. GRUBER: Could we pull up -- sorry, one second.

Is it A -- could you pull up AMC Exhibit 83?

THE WITNESS: Okay. I have it.

BY MR. GRUBER:

Q Do you want to add up what the invoices are for governance, Cuomo, Russia, and Ackerman?

A (Pause.) Yes.

	Frazer - Recross 52
1	Q And what do they come out to?
2	A It's I'm doing this in my head, but I think it's about
3	\$660,000.
4	Q Do you know why, then, for requests for those invoices to
5	be paid, it was authorized that Mr. Brewer take out the
6	amount of \$1,224,047.76 out of his account plus remit to HKA
7	Global \$45,518?
8	A I'm sorry, can you repeat the first part of that
9	question?
LO	Q Based on requests for invoices to be paid on governance,
L1	Cuomo, Russia, and Ackerman, why would \$1,224,047.76 be paid
L2	out, plus a remittance to HKA Global for \$45,518.75?
L3	A Well, I see now. I think you're referring to Page 3 of
L4	this exhibit. Is that right?
L5	Q Uh, let's we'll do the math, but we
L 6	MR. GRUBER: Your Honor, we'd like to introduce
L7	Exhibit 83 into evidence.
L8	MS STERN: Your Honor, I just would note for the
L 9	record that New York Attorney General Exhibit 288 is the same

document.

MR. GRUBER: Is that already in, Ms. Stern?

MS. STERN: Yeah, and that was admitted.

MR. GRUBER: All right. Never mind, Your Honor. don't need to put that one in.

> THE COURT: Okay.

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1 BY MR. GRUBER: 2 Can I ask you, Mr. Foster [sic], were any questions 3 raised about allowing Mr. Brewer to draw down over a million 4 dollars out of his trust account on a request of invoices 5 late in the afternoon, the request being made at almost 4:00 o'clock in the afternoon? Any questions about that being 6 7 done right before bankruptcy? There was a -- I had a discussion about the payment of 8 9 those invoices, although I don't recall when that discussion 10 occurred. 11 And who did you have that discussion with? 12 I believe I had a discussion with Ms. Rogers from the 13 Brewer firm. 14 Well, do you know what happens when you ask a barber if 1.5 you need a haircut? 16 I'm sorry? 17 Objection, Your Honor. Argumentative. MR. NOALL: 18 THE COURT: Sustained. 19 BY MR. GRUBER: 20 Q You asked Ms. Rogers whether -- whether you should pay 21 \$1.2 million to the Brewer firm right before bankruptcy was 22 filed?

MR. NOALL: Your Honor, to the extent that the question involves advice of counsel, I would object.

Otherwise, the witness can answer.

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54 THE COURT: 1 If you can --2 MR. GRUBER: Well, I believe there's an exception in 3 this case, Your Honor. 4 THE COURT: If you can answer the question without 5 invading the attorney-client privilege, which would involve 6 legal advice, you may answer the question. 7 THE WITNESS: I had a discussion with -- I had a discussion, as I said, I bel... I think it was with Ms. 8 9 Rogers, regarding the -- regarding these payment -- the 10 payment of these invoices. BY MR. GRUBER: 11 12 And was that in her role as a vendor who wanted \$1.2 13 million paid to her or in her role as your attorney? 14 I'd say it was in her role as our attorney. 15 And in her role as your attorney, she gave you the good 16 and sound advice that you should go ahead and release the \$1.2 million? 17 18 MR. NOALL: Objection to the extent it invades the

attorney-client privilege.

THE COURT: Same ruling -- same ruling I just gave.

MR. NOALL: And it's argumentative.

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THE COURT: Same ruling I just gave. You may answer the question, sir.

THE WITNESS: So, to -- to answer -- I don't think I could answer that question without disclosing legal advice.

| BY MR. GRUBER:

Q So, let me ask you this. When you authorized payment to the Brewer law firm, did she tell you that they were going to be filing bankruptcy the next day?

A I don't know if I can answer that without disclosing privileged communications.

MR. GRUBER: Your Honor, I -- we feel like this is a situation we should be able to invade this. She is wearing two hats at the time and she is not disclosing to the individual who's, you know, finally authorizing payment, that \$1.2 million should be paid. And I think we're entitled to go into it and figure out what was said and what went on.

THE COURT: Mr. Garman? Excuse me. Mr. Noall? I'm sorry.

MR. NOALL: Your Honor, again, to the extent that Ms. Rogers was providing legal advice or legal discussion regarding the timing of the payments and their legal effect, it would be embraced and covered by the attorney-client privilege and inadmissible.

THE COURT: Okay. I'm going to sustain the privilege objection.

22 | BY MR. GRUBER:

Q Okay. Mr. Frazer, you were talking about public perception of the Attorney General's inquiry, were you not?

A Yes, I did talk about that.

56 1 And you also said, when the Russian issue came up, that 2 that caused quite a stir also. Is that correct? 3 Yes. 4 So, just briefly describe what happened in the Russia 5 situation. 6 There -- we were -- we had to respond to two Yeah. 7 Federal Election Commission complaints, which have now been -- both been dismissed, essentially, alleging that the NRA 8 9 had received unlawful campaign contributions from Russian 10 individuals or entities. And then there were also -- then 11 there were also multiple Congressional investigations related 12 to interactions between various agents or alleged agents of 13 the Russian government and individuals associated with the 14 NRA. 15 And one of those was Ms. Butima [sic], is that -- is that 16 how you say it? 17 Ms. Butina, yes. 18 And she ended up pleading guilty to espionage and, what, 19 trying to overthrow the U.S. government or something like 20 that, wasn't it? 21

I believe she pleaded guilty to acting as an unregistered foreign agent.

MR. NOALL: Your Honor, we object to this line of questioning. It's way beyond the scope of the redirect of the witness.

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1 MR. GRUBER: Well, I -- one last question, Your 2 Honor. 3 BY MR. GRUBER: 4 Between the two, the Russia investigation that started 5 with the trip, what, in 2015, and there's still -- still huge legal bills on it as of, you know, today, which one do you 6 7 think caused most harm to the reputation of the NRA? Same objection, Your Honor. 8 MR. NOALL: 9 THE COURT: Overruled, but this will be the end of 10 this inquiry. Go ahead and answer the question, sir. 11 THE WITNESS: Between Russia and the Attorney -- and 12 the Attorney General's investigation? 13 BY MR. GRUBER: 14 Right. 15 I would say the Attorney General's investigation. 16 MR. GRUBER: Your Honor, I pass the witness. 17 THE COURT: Okay. 18 MR. NOALL: Your Honor, this is Mr. Noall. Before 19 we go forward, I would just like to re-raise the issue I did 20 at 2:42 this afternoon with respect to the memo that was 21 being discussed about the whistleblower. 22 Last Friday, you will recall that counsel stipulated with 23 the Court at the hearing we had that the particular person 24 whose name was on that memo would be referred to as 25 Whistleblower #3. That was a stipulation. Mr. Gruber

violated that stipulation. I'd like the record with respect to the witnesses -- or to that particular witness's name to be stricken and have Whistleblower 3 put in its place where necessary. Thank you.

MR. GRUBER: Your Honor, I -- and I apologize and I stipulate to that, so --

THE COURT: Your request is granted, Mr. Noall.

MR. BUCHANAN: Your Honor? This is -- sorry for the interruption, but I represent Christopher Cox. This is
Thomas Buchanan. And you asked a few questions about Mr.
Cox's claims with the NRA and the legal fees. And if -- I
could help clarify that with a few questions of the witness,
if that would be permissible. I can wait until after Mr.
Noall, but I just -- or I could put on Mr. Cox. But I think,
since the Court asked those questions, I think Mr. Frazer
knows the answers. I could be very quick.

THE COURT: I'm not going to let you do that, with all due respect. I just had a question about a statement he made about contract damages and I was actually looking through the exhibits on the bills today and it raised a question. But I actually don't need further clarification on it. Thank you. Thank you, though.

MR. BUCHANAN: Okay. Thank you, Your Honor.

THE COURT: You're welcome. Let's see.

MR. TAYLOR: Your Honor, Clay Taylor on behalf of

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1 | Mr. Journey.

2 | THE COURT: Yes. All right.

3 MR. TAYLOR: I do have some -- a brief line of

4 | questioning for this witness, Your Honor, based upon his most

5 | recent testimony.

THE COURT: You're able to go, even though you

7 | didn't go the first time. Go ahead.

RECROSS-EXAMINATION

9 | BY MR. TAYLOR:

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- 10 | Q Mr. Frazer, Mr. Cotton was the chair of the Audit
- 11 | Committee back in 2017, correct?
- 12 | A I believe that's correct.
- 13 | Q Wayne LaPierre was in the role that he's in today back in
- 14 | 2017, correct?
- 15 | A Yes.
- 16 | Q Yet you and your bankruptcy counsel have readily admitted
- 17 | that problems existed in 2017, correct?
- 18 | A Yes.
- 19 Q And Mr. LaPierre had to pay taxes for prior years for
- 20 | previously-undisclosed compensation for travel, correct?
- 21 | A Yes.
- 22 | Q But the NRA opposes the appointment of an examiner,
- 23 | correct?
- 24 | A Yes.
- 25 | Q And the NRA wants to let management, much of whom are the

same people who were sitting in the same places in 2017, continue to be the control people for the NRA; is that correct?

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that?

- A Yes. We believe that people had fixed the problems.
- Q Who is conducting the investigation of the LaPierre-McKenzie interactions and whether taxes should be paid on
- 8 A Well, that -- to the extent that that's an issue in -9 well, so to the extent that that may be a tax issue, it would
 10 probably -- it would be handled by tax counsel. But the, you
 11 know, any tax return addressing anything recent wouldn't be
 12 due for a while.
- Q Has the NRA conducted an investigation as to whether that
 was even a proper interaction, for him to use that luxury
 yacht?
 - A To the extent that it's an issue in the New York AG litigation, I believe it'll -- it has been or will be addressed in that forum.
- 19 Q Okay. And who is -- who is conducting that investigation 20 on behalf of the NRA?
- 21 A Anything in the New York AG litigation is being handled 22 by the Brewer firm.
- Q Okay. And who is looking into the propriety of the NRA's interactions with the Brewer firm?
- 25 | A I know that that's -- that's a subject of a pending

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motion in this court.

Q And that's the application to retain the Brewer firm, correct?

A Right. But from the NRA's standpoint, there's -- there's no concern to investigate.

Q And the NRA doesn't believe that an examiner should look into that relationship; is that correct?

A That's correct.

Q Okay.

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MR. TAYLOR: I have no further questions, Your Honor.

THE COURT: Thank you, Mr. Taylor. Mr. Noall?

MR. NOALL: I have no further questions, Your Honor.

THE COURT: Thank you, Mr. Noall. Mr. Drake?

MR. DRAKE: I do not have any further questions

either, Your Honor. Thank you.

THE COURT: Mr. Noall, is Mr. Frazer the designated representative of the NRA under the rule?

MR. NOALL: He is not, Your Honor.

THE COURT: He is not? All right. Mr. Frazer, you're going to be excused from the hearing, and you probably -- well, you didn't hear, because -- if you would wait to discuss your testimony with anyone until after I have given a ruling on the motions in front of me, I would appreciate it.

MR. FRAZER: Thank you, Your Honor. Understood.

THE COURT: Who is our next witness? 1 2 MS. STERN: Your Honor, we're just going to trade 3 places here for a moment and Mr. Sheehan will be stepping to 4 the podium. 5 THE COURT: All right. 6 MS. STERN: Thank you, Your Honor. 7 THE COURT: Nice to see you. 8 MR. SHEEHAN: Good afternoon, Your Honor. 9 THE COURT: Hi. 10 MR. SHEEHAN: My name is -- can you see me, Your 11 Honor? 12 THE COURT: I can. I remember you from the first 13 day, too. 14 MR. SHEEHAN: Okay. Thank you. Your Honor, my name 15 is Jim Sheehan. I'm an Assistant Attorney General for the 16 State of New York. We are calling Mr. Wayne LaPierre this 17 afternoon. 18 THE COURT: All right. This witness probably is 19 going to take a little while. It's 3:00 o'clock. Can we 20 maybe just take five minutes for everybody to get their act 21 together, and then we'll swear Mr. LaPierre in. All right? 22 MR. SHEEHAN: Your Honor, we're going to need about 23 ten minutes in order to make the witness transition, if 24 that's okay.

THE COURT: That'd be fine. Why don't we flip the

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recess, then. We'll do the longer one now and then we'll do again a short break as we get a little bit deeper into the afternoon. So, it's 3:04. Let's come back, you know, 3:15 or so. All right. Thank you.

MR. SHEEHAN: All right. Thank you.

(A recess ensued from 3:04 p.m. until 3:51 p.m.)

THE COURT: We'll go back on the record in National Rifle Association.

Mr. LaPierre, --

MR. GARMAN: Uh, --

THE COURT: I'm sorry?

MR. GARMAN: Yes, Your Honor. Just a previous -- so I'll be defending this, but just for the record, Mr. Correll, who is Mr. LaPierre's personal attorney, I believe is authorized to object to privilege. He's in the room, too, to my left. And then, by way of stipulation amongst the parties, a paralegal from my office, Ms. Michelle Corey (phonetic), is in the room with Mr. LaPierre. She's under strict instructions not to do anything except assist with getting exhibits in front of him. As we talked about, Mr. LaPierre did have an eye procedure done on Friday, and so the parties did agree to that. I wanted to make sure the record was clear on that point.

Thank you. I note for the record that THE COURT: the judge every now and then has to have help with his

- 1 exhibits too, Mr. Garman, so I totally understand. 2 Mr. LaPierre, can you hear me? 3 MR. LAPIERRE: Your Honor, I can. 4 THE COURT: Would you raise your right hand? 5 I'm not sure I'm seeing him. Where --MR. GARMAN: Michelle? Oh, there we go. 6 7 THE COURT: Okay. (The witness is sworn.) 8 9 THE COURT: All right. Mr. Sheehan 10 MR. SHEEHAN: Thank you, Your Honor. WAYNE LAPIERRE, NEW YORK ATTORNEY GENERAL'S WITNESS, SWORN 11 12 DIRECT EXAMINATION 13 BY MR. SHEEHAN: Good afternoon, Mr. LaPierre. 14 15 Good afternoon, Mr. Sheehan. You're the executive vice president, aren't you, of the 16 17 National Rifle Association? 18
 - Yes, I am.
- 19 All right. And you've held that position since 1991,
- 20 correct?
- 21 Yes, I have. Α
- 22 And as the executive vice president of the NRA, you're
- 23 the chief executive officer of the organization, correct?
- That's correct. 24 Α
- 25 As we go today, I -- if -- I know you had surgery last

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1 | week. If you need to take a break, I'm sure the judge will

- 2 | -- let us know and we'll ask the judge for a break.
- 3 | Agreeable?

- A Thank you. Thank you.
- 5 | Q And as we go through your testimony today, I understand
- 6 | you have a paralegal with you to assist you in the operation
- 7 | of the exhibits. Are you able to see the exhibit machine?
- 8 A Yes, I am. I'll switch glasses, too, when I do it.
- 9 | Q Okay. And as far as the -- I also should discuss your --
- 10 | in terms of how you do your business on a day-to-day basis,
- 11 | is it true that you send no emails?
- 12 | A That's correct.
- 13 \parallel Q And is it true that you send no texts?
- 14 | A That's correct.
- 15 \parallel Q And do you read the texts that you get?
- 16 | A As we've talked about recently, I've been reading texts
- 17 | that come on my phone.
- 18 | Q And do you read your emails yourself?
- 19 | A Ah, do you mean that come on the phone?
- 20 || Q Or, or on your --
- 21 | A Yeah.
- 22 | Q -- desktop?
- 23 \parallel A I don't -- I don't read any on a computer, no.
- 24 | Q Do you read the ones on your phone?
- 25 | A If somebody sends something on my phone and it comes up,

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I	Ι	read	it.	Recently,	yes.
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- Q Whether -- and recently meaning the last six months?
- 3 | A The last couple months, I've started reading them.
 - Q So it's fair to say --
- 5 | A I'm kind of old-fashioned.
 - Q Me, too. So, as a practical matter, we're not going to find emails or texts that you sent before a couple months
- 8 | ago, correct?

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- 9 A That's correct. I haven't -- I haven't sent any emails
 10 or texts.
- 11 Q All right. Is it true that the reason you filed this
 12 bankruptcy was so the NRA could leave New York and
 13 reincorporate in Texas?
 - A We filed this bankruptcy to esca... to look for a fair legal playing field where NRA could prosper and grow in a fair legal environment, as opposed to what we believed had become a toxic, weaponized, politicized government in New York State, as Attorney General Schneiderman called Tom King on our board of directors and said there was a plan to weaponize the government.
 - MR. SHEEHAN: Your Honor, I object to the reference to a hearsay conversation and ask that it be stricken.
 - THE COURT: Sustained.
- Mr. LaPierre, I think it would better for everyone,
 including you, on shortening your testimony, if you'd listen

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LaPierre - Direct

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carefully to the question and answer it.

THE WITNESS: Yes, sir, Your Honor.

3 MR. SHEEHAN: Mr. Thompson, could you pull up New

York Attorney General Exhibit 153?

And at this time, Your Honor, I ask that New York Attorney General Exhibit 153 be admitted.

MR. GARMAN: Your Honor, I apologize, I'm going to be slower than Mr. Noall, but I have no objection.

THE COURT: NYAG 153 is in.

MR. SHEEHAN: All right. And --

(New York Attorney General's Exhibit 153 is received into evidence.)

13 | BY MR. SHEEHAN:

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- 14 | Q So, Mr. LaPierre, can you read the Exhibit 153?
- 15 A Yes, I can. NRA Leaves New York to Reincorporate in 16 Texas, Announces New Strategic Plan.
- 17 | Q And did you authorize this press release to be issued?
- 18 | A I did.
- 19 Q And is it correct that you wanted to use the protection 20 of the bankruptcy court to dump New York, as stated in the 21 press release?
 - A Yes. We wanted to file Chapter 11 to ask the federal court's permission to reincorporate in the State of Texas and -- where we felt the organization could prosper. And -- and was seeking us and offering us incentives.

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1 | Q You made the decision to file for bankruptcy, correct?

A I did, along with conferring with the Special Legislative Committee.

- Q But you made the decision, correct?
- 5 | A Pardon me?

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- 6 | Q You made the decision yourself?
- 7 A Yes. I made the decision, with the concurrence of the 8 SLC, which is -- which are the three officers of the NRA.
- 9 Q And their concurrence is not a committee concurrence, 10 correct?
 - A Well, the SLC was made an official committee of the board of directors of the National Rifle Association at the January 7th meeting, so it is an official committee of the board of directors, who I work for.
 - Q Understood. But as -- you consulted with the Special Litigation Committee, but they did not vote as a committee to authorize the bankruptcy, correct?
 - A They were all in favor of it, and they -- they felt it was a move that we needed to make, given the fact that the New York AG was seeking to dissolve the NRA and seeking --
 - MR. SHEEHAN: Your Honor, I'd like to move to strike the answer as nonresponsive.

23 | THE COURT: Sustained.

Mr. LaPierre, please listen to the question and answer it only.

1 THE WITNESS: All right. 2 BY MR. SHEEHAN: 3 All right. So let's go back, Mr. LaPierre, a second, 4 time. Did the Special Litigation Committee authorize, as a 5 committee, the filing of the bankruptcy before it occurred? I filed it with their concurrence. 6 7 MR. SHEEHAN: Your Honor, I'd ask the -- that the testimony be stricken. 8 9 THE COURT: Sustained. 10 MR. GARMAN: Your Honor, this is Mr. Garman, if I 11 might. Your Honor, I believe his testimony is entirely 12 consistent with the resolution attached to the petition. 13 THE COURT: Well, then he'll have to testify that 14 way, Mr. Garman. He still hasn't answered the question 15 that's asked. BY MR. SHEEHAN: 16 17 Mr. LaPierre? 18 Yes? 19 Did the Special Litigation Committee vote to authorize 20 the bankruptcy? 21 Yeah. I talked to all three of them and they all three 22 said yes, they wanted to file -- authorize the bankruptcy. 23 So you talked to all three -- okay. Let's move on.

In addition to the Special Litigation Committee, did you

advise the other members of the board that you were filing

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- 1 | for bankruptcy before you did so?
 - \parallel A No, we did not.

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- 3 | Q When you use the term we, Mr. LaPierre, who are you 4 | referring to?
- 5 A The Special Litigation Committee, the three officers of 6 the National Rifle Association, and myself.
 - Q In addition to the Special Litigation Committee, you filed for bankruptcy without -- let me start again. You filed for bankruptcy without informing any of the salaried officers until the day the petition was filed, correct?
- 11 \parallel A That, that is correct.
- 12 \parallel Q So let me walk through the officers who were not advised.
- 13 | Craig Spray, your -- the board-elected treasurer and your
- 14 | elected chief financial officer, was not advised before the
- 15 | filing, correct?
- 16 A He knew we were pursuing a reorganization. He did not 17 know specifically we were going the bankruptcy route.
 - MR. SHEEHAN: Your Honor, I'd move to strike the answer as nonresponsive.
- 20 THE COURT: I think he was trying to respond to 21 that, and so I'm going to overrule the objection.
- 22 | BY MR. SHEEHAN:
- Q Mr. Joe De Bergalis is your executive director of general operations, correct?
- $25 \parallel A \quad Yes, sir.$

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1 | Q And if you were to step down or be unable to serve as

2 | EVP, Mr. De Bergalis would, by operation of your bylaws, take

- 3 | charge of the NRA, correct?
- 4 | A Yes.
- 5 | Q You didn't inform him that you were filing bankruptcy
- 6 | before you did so, right?
- $7 \parallel A$ No, we did not. I did not.
- 8 | Q Tyler Schropp is your director of -- executive director
- 9 | of advancement, correct?
- 10 | A That's correct.
- 11 | Q And he's responsible for fundraising within the NRA?
- 12 | A That's correct.
- 13 | Q You didn't consult with him before you filed for
- 14 | bankruptcy, correct?
- 15 | A That's correct.
- 16 \parallel Q Jason Ouimet is your executive director of the Institute
- 17 | for Legislative Affairs, correct?
- 18 | A Correct.
- 19 | Q And his responsibility is to handle lobbying and advocacy
- 20 | for the NRA; is that correct?
- 21 | A That is correct.
- $22 \parallel Q$ You didn't inform Mr. Ouimet of the -- this -- you did
- 23 | not inform Mr. Ouimet before you filed for bankruptcy that
- 24 | you're filing; is that correct?
- 25 | A That is correct.

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1 Q Sonya Rowling, the former director of accounting

2 | operations and financial reporting, and your now-acting CFO,

- did you tell her before you filed for bankruptcy?
- A No, we did not. I did not.
- 5 | Q Did you solicit her opinion or advice?
- 6 | A No.

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- 7 | Q David Warren, who signed the NRA's Statements of
- 8 | Financial Affairs, you didn't inform him of the filing for
- 9 | bankruptcy before it occurred, either, right?
- $10 \parallel A$ No, we did not. I did not.
- 11 | Q In fact, the only salaried employees at the NRA besides
- 12 | you who knew of the bankruptcy filing before it occurred were
- 13 || Mr. Arul --
- 14 | A Arulanandam.
- 15 \parallel Q Thank you. Thank you. And I'll need your help again if
- 16 | I do that. Thanks.
- 17 | A Okay.
- 18 | Q He was the only person who knew of the filing of the
- 19 | bankruptcy before it occurred?
- 20 \parallel Q That -- that's correct.
- 21 | A And he's the NRA's spokesperson, correct?
- 22 | Q That is correct. I'm not sure whether his assistant,
- 23 | Billy, knew or not. He night have.
- $24 \parallel A$ Thank you for that correction.
- 25 And in the months leading up to the January 7, 2021

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meeting of the board, you didn't discuss filing for bankruptcy with the full board, correct?

Q That's correct.

4 MR. SHEEHAN: And can we go to Exhibit 50, please?

MR. GARMAN: I'm sorry, Mr. Sheehan. I assume

| that's NYAG 50?

MR. SHEEHAN: I'm sorry. Yes, that's correct.

8 | BY MR. SHEEHAN:

- 9 Q Can you identify Exhibit -- NYAG Exhibit 50, Mr.
- 10 | LaPierre?

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- 11 | A It is a -- it's an employment agreement between myself 12 | and the -- and the NRA.
- Q And was this employment agreement the only employment agreement ever presented to the board with respect to your employment by the NRA?
 - A No. I have a -- I have a -- a contract was approved at the January 7th meeting of the board of directors that I -- that I have right now in effect with the board.
 - Q Isn't that what this agreement is, that Exhibit 50? I don't mean to confuse you. If this -- my understanding was this is the January 7th agreement.
- 22 A Yes, that is -- that is correct, Mr. Sheehan.
- Q Okay. Was this the first time that an employment agreement for you had been presented to the board of directors of the NRA since you've worked there?

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1 I'm not sure of that because I'm not in the compensation 2 committee session that they do. I had other contracts with 3 the NRA, but I don't know whether they were presented to the 4 compensation -- by the compensation committee to the full 5 board. Okay. So, to the best of your knowledge, there has been 6 7 no presentation of a -- before this contract that is Exhibit 8 50, there's been no presentation of a full contract -- of a 9 contract to the full board of the NRA for you? 10 I know this one was presented to the full board. 11 sure whether any of the other ones that were in effect were 12 presented to the full board because I would have been out of 13 the compensation committee discussion. 14 Right. But after the compensation committee meets and 15 makes a decision, that decision is a matter of record, 16 correct? 17 If the board chooses to make it out of executive session 18 part of the record, they do. 19 And it's a contract with you. So if you -- if it's a 20 contract with you, wouldn't you have knowledge if the board 21 had signed off on it? 22 If they went out of executive session and made it in the 23 public record, yes, I would.

So let's try that again. As far as the public record --

that is, the public record of the NRA -- this is --

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Right. Α

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-- the only contract, employment contract that you've ever received which was approved by the full board?

MR. GARMAN: Your Honor, I'm going to --

THE WITNESS: As far -- as far as I know, --

MR. GARMAN: Wayne. Wayne.

THE COURT: Mr. --

MR. GARMAN: Your Honor, I would object. This is the third time we've asked this question.

THE COURT: One more try in answering it. Try to answer it, Mr. LaPierre.

THE WITNESS: I know that the other employment contracts I had were signed by the officers of the NRA, the three officers of the NRA. I don't know whether they were approved by the full board. I don't -- I believe they may not have been.

BY MR. SHEEHAN:

- Okay. If you look at New York AG Exhibit 50, it is your understanding it is this contract which authorized you to file for bankruptcy; is that correct?
- That is correct. It delegated to the executive vice 22 president's office the ability to reorganize the Association.
- 23 Actually, not the office, correct? It's the executive 24 vice president?
- 25 Right. That's correct. A

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- 1 | Q You spoke at the meeting on January 7th? That is, the 2 | board meeting?
- 3 | A That's correct.
- 4 Q And for board meetings at the NRA, and this one in 5 particular, there was a general session, correct?
- 6 | A There was -- there was a short general session.
- 7 | Q And then there were some -- there were executive sessions 8 | as well?
- 9 | A That's correct.

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- 10 Q You did not take part in the executive session where your 11 employment contract was discussed, right?
- 12 \parallel A I did not take part and I was not in the room.
- 13 | Q But you did speak at the general session of the board 14 | meeting, correct?
- 15 | A I may have had some short -- short comments.
- 16 | Q And in your short comments -- when you look at the -- well, --
- 18 | A I can't remember, to tell you the truth.
- Q Okay. You didn't mention -- you don't remember today if you actually spoke in the general session of the board meeting?
 - A I don't -- I don't -- I may have had some short comments at the January 7th meeting. I know I spoke at the most recent board meeting we had, where they -- where the board ratified the decision to file for bankruptcy.

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1 Q Mr. LaPierre, --

MR. SHEEHAN: I'd move to strike that answer as

3 nonresponsive --

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THE COURT: Sustained.

MR. SHEEHAN: -- after "I don't recall."

BY MR. SHEEHAN:

I'd like you to examine New York AG Exhibit 299. Can you

see that, please? Can you identify Exhibits --

MR. SHEEHAN: I'm sorry. I'd ask that Exhibit 299

be admitted.

MR. GARMAN: No objection.

THE COURT: NY --

BY MR. SHEEHAN:

Mr. LaPierre, can you --

THE COURT: Excuse me, Mr. Sheehan.

MR. SHEEHAN: I'm sorry.

17 THE COURT: NYAG 299 is in.

18 (New York Attorney General's Exhibit 299 is received into

19 evidence.)

20 BY MR. SHEEHAN:

21 Mr. LaPierre, can you identify Exhibit 299?

It says, Proceedings of the Meeting of the Board of

23 Director NRA, Thursday, January 7, 2021.

And is this a transcript, as far as you know, of the

25 meeting on January 7th? General session?

- 1 | A That's what it appears to be.
- 2 | Q Okay. If you take a look at Pages 20 to 21 for me.
- 3 | A We're pulling them up right now.
- 4 | Q Okay.
- 5 A (Pause.) I'm sorry. We're working to pull it up right
- 6 || now.
- $7 \parallel Q$ Understood. Gives me a chance for a little water.
- 8 | A Yes, I -- yeah, I can read it.
- 9 Q And I want to make -- so, you have Page 20 and 21 pulled
- 10 || up?
- 11 | A We are. And we're looking at remarks I obviously made at
- 12 | that meeting. So I -- I --
- 13 | Q So, let me -- let me just read a couple of the sentences
- 14 | from that report.
- 15 | A Okay.
- 16 \parallel Q If you look at the first full paragraph. "Beginning in
- 17 | late spring of this year, we outperformed all of our
- 18 | projections for the rest of the year in membership and
- 19 | fundraising."
- 20 | A Correct.
- 21 | Q Did you state that?
- 22 | A I did.
- 23 \parallel Q And did you believe it when you said it?
- 24 | A Yeah, I -- I said that we -- we had -- we've had like
- 25 | eight straight months of increasing membership, and eight of

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the last -- in the last nine months, our membership had increased, and we came within, in a COVID year, we came

- 3 | within seven percent of our revenue.
- 4 Q Let me -- okay. Let me -- I was going to go to the next 5 paragraph.
- 6 A Projections.
- 7 Q All right. So, "NRA ended the year by putting the
- 8 organization in a position of maximum liquidity." Do you see
- 9 | that?
- 10 || A I do.
- 11 | Q Was that true when you said it?
- 12 | A Yes, I believe it to be true. I believe we reduced our
- 13 debt by about -- about \$40 million.
- 14 | Q. Mr. LaPierre, you're jumping ahead to the next -- the
- 15 || next clause.
- 16 | A I'm sorry.
- 17 | Q Let's stick with --
- 18 | A I'm not trying -- I don't mean to.
- 19 Q And I don't, either. So let me try again. When you said
- 20 | that NRA ended the year by putting the organization in a
- 21 position of maximum liquidity, you believed that to be
- 22 | correct, right?
- 23 A Correct. Compared to the situation we were in the year
- 24 | before. Absolutely.
- 25 | Q Then you say, "We reduced our debt and we improved our

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1 | financial -- the financial performance of the Association by

- 2 | \$40 million." Did you believe that when you said it?
- 3 | A I did believe that when I said it.
- 4 | Q And do you still believe it to be correct?
- 5 | A I do, because I got it from our -- from our treasurer,
- 6 | who -- who -- that's where I got the figure from. And I know
- 7 | we paid off our -- yes.
- 8 Q Okay. Thank you. And as a result of your performance
- 9 | during 2020, you offered some key staff people some retention
- 10 | bonuses, correct?
- 11 | A We did.
- 12 | Q And you say some accepted it and some turned it down,
- 13 || correct?
- 14 | A Yes, that's correct.
- 15 \parallel Q All right. And then if you look at the bottom of Line
- $16 \parallel 23$, the bottom line is, "As we come out of this year
- 17 | financially and membership-wise, NRA is strong membership-
- 18 | wise, strong financially, it's financially solvent, and the
- 19 | membership numbers continue to be incredibly high." Do you
- 20 | see that?
- 21 || A I do.
- 22 | Q And was that correct when you said it?
- 23 | A Yes.
- 24 | Q And is it still true?
- 25 | A Yes, it is. We are continuing to grow in terms of

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1 membership. And our first two months -- we don't have the 2 final numbers for March in yet -- were strong financially.

MR. SHEEHAN: Move to New York Attorney General

Exhibit 3. I'm sorry.

BY MR. SHEEHAN:

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- This is -- if you look at Exhibit 3, have you seen
- 7 Exhibit 3 before?
- I'm seeing it right now. 8
- 9 And is it the practice of the NRA to issue board books to 10 board members before they come to a meeting?
- I -- I'd have to refer to the secretary. I'm not sure 12 whether they do or not. I think they're sent out to the 13 board, but I'm not positive.
 - Do you know whether the two contracts that -- do you know whether your employment contract was distributed to the board of directors before the meeting on January 7th?
 - Again, I wasn't in the room. I -- I know -- I don't -- I know it wasn't distributed before the executive session, and I wasn't in the executive session where I assume it was -- I assume it was discussed and board members would have had a chance to see it.
 - All right. So, let's -- so, let me just make clear. the best of your knowledge, it was neither sent to the board members before the meeting nor distributed in the general session, correct? That is, the draft contract?

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- A To the best of my knowledge, it wasn't distributed prior
 to the meeting. I wasn't in the room when it -- because it
 was my contract, when it was presented to the board.

 Q Okay.

 MR. SHEEHAN: So let's go to New York Attorney
 - MR. SHEEHAN: So let's go to New York Attorney
 General Exhibit 4. I'm sorry, Exhibit 3.
- 7 | BY MR. SHEEHAN:

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- Q Mr. LaPierre, do you have Exhibit 3?
- A Yes, sir, I do.
- 10 Q And if you look at the index, which is the second page of
- 11 || Exhibit 3, do you --
- 12 | A I'm looking --
- 13 || Q I'm sorry.
- 14 | A I'm sorry. I'm looking at it right now.
- 15 Q Okay. Where on that page is any report related to the contract, discussion of the contract for you?
- MR. GARMAN: Your Honor, I have an objection. I
 don't think we've laid foundation for this document with Mr.
 LaPierre.
- MR. SHEEHAN: Well, it's been admitted -- this has been admitted previously.
- 22 THE COURT: Overruled.
- 23 | BY MR. SHEEHAN:
- 24 | Q Mr. LaPierre, do you recognize Exhibit 3?
- 25 A It is a schedule for the board meeting.

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Q And it also includes a series of reports from various officers in the NRA, correct?

A Correct.

- 4 \parallel Q And it recites that it's the minutes of the meeting of
- 5 | the board of directors. Did you receive minutes of the
- 6 | meeting of the board of directors for January 7, 2021?
- 7 | A No, I have not received them.
- 8 | Q Okay. Did you review draft minutes before they went out?
- $9 \parallel A$ No, I did not.
- 10 MR. SHEEHAN: Okay. Let's go to Exhibit 55.
- 11 | BY MR. SHEEHAN:
- 12 | Q This is previously-admitted New York Exhibit 55. Could
- 13 | you examine Exhibit 55, please?
- 14 | A Yes, I'm looking at it right now.
- 15 \parallel Q All right. This was the announcement sent by Mr. Frazer
- 16 \parallel to the full board on your behalf about the filing for
- 17 | bankruptcy; is that correct?
- 18 | A That's correct. Mr. Frazer sent something out to the
- 19 | full board once it was filed.
- 20 | Q All right. Did you review this Exhibit 55 before it went
- 21 || out?
- 22 | A I -- I believe I did.
- 23 || Q And how does that work? Do you get -- does -- do people
- 24 | walk over a copy of the document to you to read on paper?
- 25 | A Yes. What the -- what -- the press releases were

- 1 | prepared by Andrew Arulanandam and Travis Carter, and -- on
- 2 | these, and I -- there were several different ones. One for
- 3 | the board, one for the public in -- members in general,
- 4 | another one for the media. Yes.
- $5 \parallel Q$ They were all paper and they were walked to you as paper?
- 6 | A That's correct.
- 7 | Q And would you mark them up?
- 8 A No, I didn't mark them up because I didn't have any
- 9 changes.
- 10 | Q Okay. And you'll see in Exhibit 55, it says, "Dear Board
- 11 | of Directors, I'm pleased to announce some exciting news
- 12 | about the NRA." Was that the first time that -- the first
- 13 | time that the board had received a message from you, the full
- 14 | board had received a message from you concerning the decision
- 15 | to file for bankruptcy?
- 16 | A That -- that would be correct.
- 17 | Q Okay. So, --
- 18 | A I also did a telephone call with several board members,
- 19 | and it's possible the telephone call reached them before the
- $20 \parallel --$ before this did, actually.
- 21 | Q When you say several, how many?
- 22 A I -- I don't know. There were probably 15, 20 on it. We
- 23 | were going to do three different calls with board members.
- 24 | Q After the filing?
- $25 \parallel A$ After the filing. Correct.

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1 Did you -- did you ever discuss with Carolyn Meadows the 2 idea of having a special board meeting just before the 3 filing? 4 A special board meeting before the filing? 5 Right. To advise the board that you were filing? 6 No, we had a -- we had a -- we had a board meeting where 7 the Special Litigation Committee and the officers presented 8 this contract --9 Mr. LaPierre, --10 MR. GARMAN: I'm going to have to object and move to 11 strike. 12 THE COURT: Sustained. 13 THE WITNESS: Okay. BY MR. SHEEHAN: 14 15 What I'm asking is you've now decided, you decided on or about January 13th to file for bankruptcy, correct? 16 17 The 11th, 12th, 13th, we were moving toward that, making 18 the decision to -- to move that way, yes.

19 Q So you made the decision by the 13th of January?

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A We were discussing it. We actually made the final decision on the -- on the -- on -- to do it on the 15th, but we were preparing on the 13th and 14th. Working on releases and --

Q So you're working on releases about a decision you had not yet made; is that correct?

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1 A That's correct. In the -- in -- if we decided to pull

- 2 | the -- pull the plug and do it.
- 3 | Q And in addition to you, did the three Special Litigation
- 4 | Committee members review the press releases?
- 5 | A I don't know whether they did or not. I know -- I know
- 6 | -- they may very well have. Andrew Arulanandam may very well
- 7 | have sent them to all of them.
- 8 | Q But you don't know for sure, correct?
 - A I don't -- I don't know for sure.
- 10 | Q Were there a press officer --
- 11 \parallel A I think -- I think they probably saw them.
- 12 | Q Was there a press officer at the Brewer firm who worked
- 13 | on the press releases, too?
- 14 A Travis Carter with the Brewer firm worked on the press
- 15 | releases.

- 16 MR. SHEEHAN: Let's go to Exhibit 151.
- 17 | BY MR. SHEEHAN:
- 18 | Q And by the way, on Exhibit 55, just to go back, the
- 19 | statements made in that press release that you've reviewed
- 20 were correct to the best of your knowledge, correct?
- 21 | A Yes.
- 22 | Q Okay. Have you seen Exhibit 151 before today?
- 23 A Yes. That's a letter we did to our members and -- our
- 24 | members.
- 25 MR. SHEEHAN: I'd ask at this time, Your Honor, to

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1 admit Exhibit -- New York Attorney General Exhibit 151. 2 MR. GARMAN: No objection, Your Honor. 3 THE COURT: 151 --4 MR. SHEEHAN: All right. 5 THE COURT: 151 is in. 6 (New York Attorney General's Exhibit 151 is received into evidence.) 7 BY MR. SHEEHAN: 8 9 Mr. LaPierre, this is your letter to NRA members and 10 supporters on the NRA Forward website, correct? 11 Correct. 12 And the statements in this letter accurately reflect why 13 the NRA filed for bankruptcy, correct? Yes. That's what -- that's what I believe, yeah. 14 15 Okay. And then -- all right. That's what you believed, 16 that they were correct when you sent them out? Right? 17 Yes. I believe they -- they were correct when we sent 18 them out. 19 MR. SHEEHAN: Let's go to Exhibit 208. On Exhibit 20 208 -- I ask admission of Exhibit 208. 21 MR. GARMAN: No objection. 22 THE COURT: NYAG 208 is in. 23 (New York Attorney General's Exhibit 208 is received into 24 evidence.)

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BY MR. SHEEHAN:

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1 Q Did you discuss with -- do you know who drafted this

- 2 | Exhibit 208?
- 3 A Yes. It was drafted by Andrew Arulanandam and working
- 4 | with Travis Carter of the Brewer firm.
- 5 | Q Did you review it before it went out?
- 6 | A I did -- I did review it.
- 7 | Q And did you believe it to be accurate?
- 8 | A Yes, I did.
- 9 Q Let's -- let's turn to another subject, which is Sea 10 Girt.
- By the way, in terms of the NRA Forward website, have there been any additions on that website since the initial
- 13 | announcement?
- 14 | A You know, that's managed by Andrew Arulanandam and his -15 | his -- and Billy, who works with him. And I don't know
- 16 whether they put in the -- I've been so busy, I don't know
- 17 | whether they've added -- added anything in the last couple
- 18 | days or not.
- 19 Q Has the NRA issued a press release about the meeting of
- 20 | March 28th by the board?
- 21 | A I'm not sure whether we have or not.
- 22 | Q Has the NRA issued a press release about the motions
- 23 | filed by the Attorney General in this case?
- 24 \parallel A I'm not sure whether we have or not.
- 25 | Q Okay. Let's go now to Sea Girt. Do you know what Sea

- 1 | Girt is?
- 2 | A I do.
- 3 | Q What's Sea Girt?
- 4 | A Sea Girt was formed in November of 2020 as a possible
- 5 | vehicle for restructuring, and then in -- I believe, when we
- 6 were moving toward filing for bankruptcy, we officially filed
- 7 | Sea Girt and put, I think, \$50,000 in its bank account and --
- 8 | yeah.
- 9 | Q All right. So --
- 10 | A So it's a transition vehicle.
- 11 | Q All right. Let's go through -- you said you filed -- you
- 12 | opened up Sea Girt in November of 2020, correct?
- 13 || A Right.
- 14 | Q And it's a Texas LLC, correct?
- 15 | A That's correct.
- 16 | Q And you signed the operating agreement?
- 17 | A That's correct.
- 18 MR. SHEEHAN: Do we have that Exhibit 347?
- 19 | BY MR. SHEEHAN:
- 20 \parallel Q Okay. Take a look at Exhibit 347.
- 21 \parallel A At that -- at that point, we were also considering, and
- 22 | we didn't follow through, --
- 23 MR. SHEEHAN: I'm sorry, Mr. LaPierre. I'm going to
- 24 | object and move to strike as not responsive to a pending
- 25 | question.

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1 THE COURT: Sustained.

MR. SHEEHAN: Your Honor, I'd ask admission of New

York Attorney General Exhibit 347.

MR. GARMAN: No objection.

MR. SHEEHAN: All right.

THE COURT: NYAG --

MR. SHEEHAN: If you look --

THE COURT: Hold on just a second, Mr. Sheehan.

MR. SHEEHAN: I'm sorry, Your Honor.

THE COURT: NYAG 347 is in.

(New York Attorney General's Exhibit 347 is received into evidence.)

13 BY MR. SHEEHAN:

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- All right. And you'll see a signature on the back of -of the Exhibit 347 in two places that looks to be yours. Is that your signature?
- 17 That's correct. That's my signature.
- 18 And did you tell Craig Spray about the formation of Sea 19 Girt?
 - A I -- I knew Craig knew that we were -- we were setting up a trust account --
- 22 Mr. LaPierre, could you please just answer the question I 23 asked, which is, did you tell Craig Spray about Sea Girt?
- 24 I -- I honestly don't remember.
- 25 Okay. And a few days before the petition date for

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1 | bankruptcy, you directed that \$50,000 be transferred to Sea

- 2 | Girt from a trust account managed by Brewer, Attorneys and
- 3 | Counselors, correct?
- 4 | A That's correct.
- 5 | Q And the -- at the time that this organization was formed
- 6 | -- that is, Sea Girt -- it had no employer identification
- 7 | number, correct?
- 8 | A I'm not -- I'm not an expert on that. I -- I'm not sure.
- 9 | Q Did you open a bank account for Sea Girt?
- 10 | A We -- we opened a bank account, I believe, on the 11th or
- 11 | 12th of January, when we put -- Vanessa Shahidi, who works
- 12 | with me in my office, we put -- we put \$50,000 in there, in
- 13 || the --
- 14 | 0 In that bank account?
- 15 | A In that bank account.
- 16 \parallel Q And did she open the bank account?
- 17 | A I believe she did.
- 18 \parallel Q And where is that \$50,000 now?
- 19 | A I believe it's still with Sea Girt, but I'm -- as far as
- 20 | I know.
- 21 | Q And Sea Girt has no employees, correct?
- 22 | A Correct.
- 23 | Q And you didn't tell the board about Sea Girt's creation
- 24 | or existence before you put it into bankruptcy, right?
- $25 \parallel A$ That's correct, I believe.

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1 Q And Sea Girt has no financial reason to file for

3 A You know, that's -- that's kind of a legal question that

4 || I --

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5 Q Fair enough. Let me try a different question. As far as 6 you know, Sea Girt's assets exceed its debts, correct?

A Correct.

 $8 \parallel Q$ And -- all right.

bankruptcy, correct?

9 MR. SHEEHAN: Let's turn to New York Attorney
10 General Exhibit 138.

| BY MR. SHEEHAN:

- 12 | Q Could you identify for me, Mr. LaPierre, Exhibit 138?
- 13 A Yes. That is a -- a contract that was proposed by the

14 | board to me and -- after the April Dallas board of directors

15 | meeting.

16 \parallel Q All right.

MR. SHEEHAN: Now, at this point, Your Honor, I'd like to move the admission of New York Attorney General Exhibit 138.

MR. GARMAN: No objection.

THE COURT: 138 is in.

22 (New York Attorney General's Exhibit 138 is received into 23 evidence.)

24 | BY MR. SHEEHAN:

Q Mr. LaPierre, you said it was by the board. Can you tell

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1 | me -- if I'm looking at this letter, I don't see anything in

- 2 | the document that identifies it as presented by the board.
- 3 || Do you?
- 4 | A It was presented to me by -- by Steve Hart, who was
- 5 | counsel to the board. And it ended up being signed by, I
- 6 | think, two or -- either two or three of the officers. And
- 7 | then I signed it.
- 8 | Q Do you know if it was proposed by the whole board?
- 9 | A I don't -- I don't think it was.
- 10 | Q It says it extends and modifies your contract that we
- 11 | entered into on December 1, 2013, and it also refer -- let me
- 12 | go back a step on that. All right. The -- it discusses in
- 13 | this contract a series of payments for you over -- through
- 14 | 2030; is that correct?
- 15 | A That's correct.
- $16 \parallel Q$ Okay. And the people who sign off on it are Mr.
- 17 | Phillips, who was at the time your CFO and treasurer,
- 18 | correct?
- 19 | A Let me pull up the -- yes. Yes.
- 20 \parallel Q And by Mr. Brownell, who at that time was the -- the
- 21 | first -- was the president of the NRA?
- 22 | A That's correct. He was the president.
- 23 Q And by Carolyn Meadows, who was what, the second vice
- 24 | president at the time?
- 25 \parallel A I think she was the -- either the first or second vice

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1 | president, one or the other.

Q And when --

- 3 | A First vice president, I think.
- 4 Q When this contract was signed, was it right after the 5 annual meeting?
- 6 | A It -- it was.
- 7 Q All right. And was there a press release associated with
- 8 | this contract extension?
- 9 | A I don't think there was.
- 10 | Q All right. You'll see on the second paragraph it says,
- 11 | "These rates are applicable when your term as an officer has
- 12 | ended." Do you see that?
- 13 I'm sorry, Mr. LaPierre, you have to --
- 14 | A I do see that.
- 15 | Q And when your term as an officer has ended, that means
- 16 | you're no longer the executive VP, correct?
- 17 A That's correct. They -- they wanted to tie up my name
- 18 | and likeness for fundraising purposes, and that's why they --
- 19 | why they proposed it.
- 20 | Q All right. And as far as this -- this agreement extends
- 21 || out for 10 years, until 2030. To your knowledge, the entire
- 22 | board did not approve this contract, correct?
- 23 | A That's correct.
- 24 Q And if someone else were to take over as executive vice
- 25 | president of the NRA, they would still be stuck with \$15

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- 1 million in obligations under this contract, correct?
- 2 If it had remained in effect, that would have been
- 3 correct.
- 4 Okay. Was this contract -- that is, New York Exhibit 138
- 5 -- ever revoked?
- A Yes. I told the officers in -- I became uncomfortable 6
- 7 with it, one, I didn't -- whether I wanted my --
- 8 Mr. LaPierre, --
- 9 MR. SHEEHAN: I'd move to strike.
- 10 THE COURT: Sustained.
- 11 THE WITNESS: But can I --
- 12 BY MR. SHEEHAN:
 - So let me try again, Mr. LaPierre.
- 14 Okay.

- 15 Is this contract still in effect?
- 16 No, it's not. Α
- 17 Was it revoked in writing?
- Α 18 Yes, it was.
- Is that -- and -- all right. When was that? 19
- 20 I -- I told the officers in --
- 21 Mr. --
- 22 -- in May or June of 2019 I'd like to tear it up because
- 23 I was uncomfortable with it and I --
- 24 Mr. LaPierre, I apologize, I have to move to strike,
- 25 because --

- 1 THE COURT: Sustained.
- 2 BY MR. SHEEHAN:
- 3 Was it revoked? Let's go back.
- 4 Yes. It was -- it was -- I thought it had been torn up
- 5 when you did my deposition in June. I found out it hadn't
- 6 when -- when the AG actually filed --
- 7 Okay.
- -- a dissolution. And then I officially made sure that 8
- 9 it was in writing to --
- 10 Mr. LaPierre, --
- 11 -- to nullify it.
- 12 All right. So there's a writing revoking the agreement,
- 13 this agreement that is Exhibit 138? Yes or no question.
- 14 There is -- there is, in writing from me to the officers
- 15 or the compensation committee, revoking and tearing this up.
- 16 And when -- when -- can you tell me the date of that
- 17 writing?
- 18 It would have been, oh, gosh, sometime in August,
- 19 September, October, or November. One of those, one of those
- 20 months, I think. Because I was surprised it hadn't --
- 21 Mr. LaPierre, okay, I asked you when and I think you've
- 22 answered the question.
- 23 Okay.
- Let's go through. Move on. Employment agreements. Did 24
- 25 you get -- did you get a document back from the compensation

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- committee acknowledging receipt of a revocation of the
 contract?

 A I can't -- I honestly can't remember whether I did or did
 - not. I just know that I --
 - Q All right.

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- A I wrote them and -- and then they received it.
- 7 MR. SHEEHAN: Your Honor, move to strike after "I 8 don't know."
- 9 | THE COURT: Sustained.
- 10 | BY MR. SHEEHAN:
- 11 | Q Mr. LaPierre, let's move on to the bankruptcy counsel 12 | Brewer fees. You authorized --
- MR. GARMAN: Your Honor? Your Honor, I'm sorry. I

 have to object. I'm looking at the real-time transcript and

 he didn't say the words "I don't know."
 - THE COURT: All right. Do you want to restate your question and have Mr. LaPierre --
- 18 MR. SHEEHAN: Sure.
- 19 THE COURT: -- answer that question?
- 20 Thank you very much, Mr. Garman.
- 21 MR. SHEEHAN: I'm sorry, Your Honor.
- 22 | BY MR. SHEEHAN:
- 23 | Q Mr. LaPierre, did you ever receive a written revocation
- 24 | -- written notice that this contract had been revoked?
- 25 | A I -- I don't remember.

- 1 | Q Thank you. Moving on to the bankruptcy counsel issue.
- 2 MR. SHEEHAN: Let's do Exhibit 193. No, let's hold
- $3 \parallel \text{ off on that for a moment.}$
- 4 | BY MR. SHEEHAN:
- 5 | Q You authorized payments of attorney fees to the Brewer
- 6 | firm within 90 days prior to bankruptcy totaling \$17.5
- 7 | million, correct?
- 8 | A That sounds -- sounds correct.
- 9 | Q In addition to dealing the Brewer firm, the Debtors have
- 10 | retained the Neligan firm as counsel, correct, in the
- 11 | bankruptcy case?
- 12 | A Correct.
- 13 | Q And when you testified last week or two weeks ago about
- 14 | the Neligan firm, you said you met them in early January,
- 15 | interviewed them then with the SLC. Is that correct?
- 16 | A That's correct.
- 17 | Q And that was the first time you met with the Neligan
- 18 || firm?
- 19 | A That was the first time I had -- believe I met with the
- 20 | Neligan firm. I know -- I know we --
- 21 | MR. SHEEHAN: Move to strike, Your Honor.
- 22 THE COURT: Sustained. Just answer the question.
- 23 | BY MR. SHEEHAN:
- 24 | Q Mr. LaPierre, the -- could you look at Exhibit 298,
- 25 | please? (Pause.) Can you identify -- Mr. LaPierre, have you

- 1 | had a chance to look at Exhibit 298?
- 2 | A Yes. This -- when we first retained the Neligan firm to
- 3 | look at options for restructuring was in November of 2020.
- 4 | Q And you'll see at the end of this contract that there is
- 5 | a signature, your signature, what appears to be your
- 6 | signature. Is that your signature on the bottom page?
- 7 | A Yes, it is. I -- I know we retained them in November
- 8 | 2020 to help us look at options.
- 9 MR. SHEEHAN: Move to strike anything after yes.
- 10 | THE COURT: Sustained.
- 11 | BY MR. SHEEHAN:
- 12 | Q So, Mr. LaPierre, did you meet with -- I'm sorry. Let's
- 13 | take a look at Exhibit 298 for a second. "Dear Mr. LaPierre,
- 14 | Thank you for asking Neligan, LLP to represents the National
- 15 | Rifle Association in connection with investigating,
- 16 | analyzing, evaluating alternative legal strategies available
- 17 | to the NRA under Title 11 of the United States Code and
- 18 | otherwise."
- 19 Do you see that?
- 20 | A I do.
- 21 || Q Did you ask the Neligan firm to look into legal
- 22 | strategies under Title 11 of the United States Code? In
- 23 | November of 2020?
- 24 \parallel A Yes. We did. We asked them to look at various options
- 25 | and -- and -- and strategies.

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1 | Q And --

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- 2 | A I -- go ahead. I'm sorry.
- 3 Q Thank you. Was that a meeting in person that you met 4 with the Neligan firm in November of 2020?
 - A I don't believe it was.
- 6 | Q Was it by telephone?
 - A I may -- I may have talked to them on the phone.
- 8 Q Was anybody else -- besides you, was there anyone else
 9 who asked the Neligan firm to investigate, analyze, and
 10 evaluate alternative legal strategies available to the NRA
- 11 under Title 11 of the United States Code or otherwise?
- 12 A The -- the attorneys with the Brewer firm, I believe,
- 13 were engaged with the Neligan -- were -- had communicated
- 14 | with the Neligan firm.
- 15 Q Did you yourself have direct communication with the 16 Neligan firm in November 2020?
- 17 | A I may have talked with them on the phone. I -- I didn't
- 18 -- I do not remember meeting them in person until the Dallas
- 19 meeting we talked about.
- Q A decision of this magnitude -- you usually use yellow pads to make a record, don't you, of your conversations with people?
- 23 | A I -- I did not use any yellow pads on -- on any of this.
- 24 Q So when you went to meet with the Neligan Firm in January 25 of 2021 before the board meeting, the -- no SLC, the Special

- 1 Litigation Committee, had never met the Neligan firm before,
- 2 | correct?
- $3 \parallel A$ They met them at that -- at that same meeting I was at.
- 4 | Q That is, the January 2021 meeting?
- 5 | A I believe it was January 7th, 2021. That's correct.
- 6 | Q That was the board meeting, right? So --
- 7 \parallel A It was the date -- I believe it was the -- it was either
- 8 | the -- I think it was after the board meeting, back -- back
- 9 | here at -- back, after the board meeting, at the Brewer firm.
- 10 | Q So, in the meeting with Neligan was the Brewer firm, in
- 11 | addition to the three SLC members and yourself, correct?
- 12 | A Correct.
- 13 | Q Anyone else?
- 14 | A Not that I remember. I don't think Carolyn Meadows was
- 15 \parallel there in person. She was on -- she was on the phone.
- 16 | Q Let me go to -- with respect to the New York Attorney
- 17 | General suit against you personally, --
- 18 | A Yes.
- 19 \parallel Q -- that suit seeks repayment by you of funds to the NRA;
- 20 | isn't that correct?
- 21 | A Yes, it does.
- 22 | Q And you have a personal interest in moving the NRA away
- 23 | from the state regulator which brought the action against
- 24 | you; isn't that correct?
- 25 | A No. Moving the NRA away from the state regulator would

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do absolutely nothing to help me. It would help the NRA where the New York AG is trying to dissolve its assets and --

|| Q I --

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- 4 A -- and dissolve the NRA. It would help the NRA prosper 5 and grow and have a chance to survive in the future.
 - MR. SHEEHAN: Your Honor, at this point I'd move to strike as nonresponsive.
- 8 | THE COURT: Sustained.
- 9 MR. GARMAN: Your Honor, I believe much of that 10 answer was directly responsive to the question.
- 11 | THE COURT: I sustain the objection.
- 12 | BY MR. SHEEHAN:
- Q Let's move on to -- and your -- did you hear the opening statements of counsel for the Debtor?
- 15 \parallel A No, I did not.
- Q In his opening statement, as I understand it, he described the NRA's path to compliance in early to mid-2018 which began with compliance seminars for hundreds and hundreds of NRA employees. Do you agree that happened in 20 2018?
- 21 \parallel A That happened in July of 2018.
- 22 | Q And did you attend the first compliance seminar?
- 23 | A I did not attend it, but I looked over all the material.
- $24 \parallel Q$ Did you attend the second compliance seminar?
- 25 | A I did not, but I had seen the material.

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1 | Q Did you attend the third compliance seminar?

A I did not, but I -- I know the material that was

3 | presented.

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MR. SHEEHAN: Can I have Exhibit 56, please?

5 | Exhibit 56 is -- I have it.

6 BY MR. SHEEHAN:

Q Now, Mr. -- I'm sorry. Mr. LaPierre, do you recognize

8 | Exhibit 56?

A I do.

10 | Q So let's take a look. Even though you didn't attend the

11 | program, you say you're familiar with the material, correct?

12 | A Correct.

13 | Q So take a look at Page 17. Do you see Page 17?

A We're pulling it up right now. (Pause.) I see it.

Q And you'll see there it talks about transactions

implicating covered persons?

17 | A I do.

18 | Q You see that after the heading?

19 | A I do.

20 | Q And you'll see the -- you'll see it says, "is subject to

actual or apparent undue influence" in the first line

22 | underneath the heading? You see that?

∥A I do.

24 Q And do you see the -- "is subject to actual or apparent

25 | undue influence -- e.g., has solicited or accepted any gift,

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1 | entertainment, or favor, where such gift might create

2 | appearance of influence (excludes gifts under \$250)." Do you

- 3 | see that?
- 4 | A I do see that.
- 5 | Q All right. And do you see it includes free use of boats,
- 6 | planes, vacation houses, sporting event tickets, or other
- 7 | items as part of a social activity?
- 8 A I do see that.
- 9 | Q And it's your understanding that, in circumstances where
- 10 | a person, a covered person is subject to actual or apparent
- 11 | undue influence under the policy, there are certain actions
- 12 | that have to be taken, correct?
- 13 || A Yes.
- 14 | Q And you'll see the next bullet says, "Appearance of bias
- 15 | is enough to warrant disclosure, even if you're confident no
- 16 | wrongdoing has occurred." Do you see that?
- 17 | A I do.
- 18 | Q And you understand that the appearance of bias is enough
- 19 | to warrant disclosure? Yes?
- 20 | A I see that.
- 21 || Q Okay. Look at -- now turn to Page 18. You'll see the
- 22 | blown-up paragraph?
- 23 | A | I see it.
- 24 | Q "All material facts relating to conflicts of interest,
- 25 | including the nature of your interest and the information

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1 about any proposed transaction or other arrangements, are 2 required to be disclosed in good faith in writing to the NRA 3 Audit Committee." 4 Do you see that sentence? 5 Α I do. And does that remain the policy of the NRA? 6 7 It does. Α And was that policy in effect going back to 2013? 8 9 Yeah, it -- it probably was. Okay. And it says, "Material facts relating to conflicts 10 11 of interest, you should contact Thomas Tedrick, secretary of 12 the NRA Audit Committee." 13 Correct. 14 And Mr. Tedrick -- was -- Mr. Tedrick is a managing 15 director of the NRA. Correct? 16 Correct. 17 Did you yourself ever make any disclosure of material 18 facts relating to conflicts of interest to Mr. Tedrick? 19 I did not. 20 Do you see the last, the last sentence, "Conflict 21 identification analysis can be difficult, and therefore you 22 are at all times expected to err on the side of caution and 23 disclose all instances where a conflict of interest, the 24 appearance of the conflict exists, even if you do not believe

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that there's an actual conflict."

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- 1 Do you see that sentence?
 - A I do see that.
- $3 \parallel Q$ Do you agree that's the policy of the NRA?
- 4 | A I do.

- 5 | Q Let's go on to Page 19. (Pause.) And are you there, Mr.
- 6 | LaPierre?
- 7 | A Yeah. Yes. I'm sorry. I am.
- 8 | Q It's my job to make sure you're seeing it, but let me
- 9 | know if --
- 10 | A No. Thank you.
- 11 | Q -- if I'm going ahead of you.
- 12 | A If any one of the foregoing situations arises -- that is,
- 13 | conflicts of interest with respect to a covered person -- or
- 14 | if you are aware of an actual or apparent conflict of
- 15 | interest, it says you should contact Audit Committee
- 16 | Secretary David Warren.
- 17 And what is -- is Mr. Warren now the secretary of the
- 18 | Audit Committee?
- 19 A I believe -- yes, he is, I believe.
- 20 \parallel Q Did you ever contact Mr. Warren concerning a actual or
- 21 | apparent conflict of interest?
- 22 | A I did -- I did not.
- 23 \parallel Q The second link says, "Take steps to ensure the potential
- 24 conflict is disclosed in writing to the Audit Committee." Do
- 25 | you see that?

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1 | A I do.

- 2 Q Did you ever submit -- did you ever submit any potential
- 3 | conflict in writing to the Audit Committee?
- 4 A I did not, until -- until the -- until the form this
- $5 \parallel \text{year.}$
- 6 Q And when you talk about the form this year, are you
- 7 \parallel talking about the form that is going to be dated January 20,
- 8 | 2021?
- 9 | A The -- the --
- 10 MR. GARMAN: Objection. Objection. Vague and
- 11 | ambiguous question. I don't know what the form is.
- 12 | THE COURT: Sustained. Could you restate your
- 13 | question?
- 14 | MR. SHEEHAN: Sure. Thank you, Your Honor.
- 15 | BY MR. SHEEHAN:
- 16 \parallel Q The -- each year, you prepare a conflict of interest
- 17 | form, correct?
- 18 | A Correct.
- 19 | Q And it's collected by Mr. Frazer, the secretary of the
- 20 | corporation?
- 21 | A Correct.
- 22 | Q And if I understand your point correctly, that for the
- 23 | form which was just distributed in January of 2021, that you
- 24 | prepared a document setting forth your potential conflicts of
- 25 | interest. Is that correct?

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- 2 | Q My colleagues tell me we have not -- was that -- we have
- 3 | not received that document. Was that document prepared by
- 4 | you, Mr. LaPierre?

Correct.

- $5 \parallel A$ Yes, it was.
- 6 Q All right. When did you turn it in to Mr. Frazer?
- $7 \parallel A$ In the last -- last day or two.
- 8 | Q I'm going to ask you to examine Exhibits 270, 271, 272.
- 9 | That's it.

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- MR. GARMAN: Counsel? Regrettably, the witness can only examine one document at a time.
- 12 MR. SHEEHAN: I gotcha.
 - Let me ask you -- I'd ask to have these admitted. These are -- these are compliance training sign-in sheets. Aren't -- there are -- there are hard binders in the room, too, I think, which might be helpful here with Mr. LaPierre.
 - MR. GARMAN: Yeah. We coordinated before the call and we talked about the options of paper over digital, and the agreement we had was digital, but we can -- we can try and revisit it. Let me look at these exhibits real quick.
- 21 THE WITNESS: I'm looking at them right now.
- 22 | Forgive me.
- MR. GARMAN: Forgive me. I'm -- I'm not certain
 whether or not there was a request to admit these documents.
- 25 MR. SHEEHAN: I was asking to look at them first.

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I request admission of these documents. Yes.

MR. GARMAN: I don't object to the admission, as long as there's a reservation that I'm not certain this is the complete sign-in list.

MR. SHEEHAN: Okay. Agreed.

THE COURT: Would that --

MR. SHEEHAN: The --

THE COURT: Hold on, Mr. Sheehan, if you would.

MR. SHEEHAN: Sorry. I'm sorry.

THE COURT: Are we talking about 270, 271, and 272?

Are those the exhibit numbers?

MR. SHEEHAN: That's correct, sir.

THE COURT: Okay. Those exhibits are in, with Mr. Garman's caveat.

(New York Attorney General's Exhibits 270, 271 and 272 are received into evidence.)

BY MR. SHEEHAN: 17

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And the Exhibit 56 that we looked at before was a seminar for upper management, wasn't it?

It -- it was --Α

MR. GARMAN: Hold on, Your Honor, I have an objection. I believe 56 was a -- is a -- was a PowerPoint from 2019, not the management meetings that were -- or, not the compliance meetings that were discussed earlier.

THE COURT: Do you want to look at that and restate

- 1 | your question, Mr. Sheehan?
- 2 | BY MR. SHEEHAN:
- 3 | Q Sir, the PowerPoint that we looked at, Exhibit 56, which
- 4 | has in its title "Upper Management Seminar Compliance and
- 5 | Governance Refresher, dated February 27, 2019," to your
- 6 | knowledge, was that one of the three sessions that you talked
- 7 | about for compliance?
- 8 | A Yes. I believe it was.
- 9 Q Okay. And was there -- did you require that all of upper
- 10 | management attend the compliance sessions?
- 11 | A We -- we asked all upper management -- as far --
- 12 | management to attend, the division directors to attend the
- 13 | compliance sessions. That's correct.
- 14 | Q But you elected not to attend?
- 15 | A I don't know that I elected not to attend. I may have
- 16 | been out of town. I may have been -- I -- I don't -- I just
- 17 | know I -- I didn't -- I didn't attend it. I read the
- 18 | material.
- 19 | O You've known David --
- 20 \parallel A Looking back on it, I wish I had attended it.
- 22 | McKenzie and Laura McKenzie for 20 years, correct?
- 23 \parallel A I have known them for a long time.
- 24 | Q All right. And I'm going to use the name McKenzie,
- 25 | although Mr. Stanton -- Mr. McKenzie also uses the name

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1 | Stanton, correct?

- A I believe that's correct.
- 3 | Q And you consider Mr. McKenzie to be a friend?
- 4 | A Well, I consider him a -- in my work, if I'm the
- 5 | quarterback, he's one of the people on the field that can
- 6 | just hit and block and tackle, I mean, helping us win this
- 7 \parallel and further the interests of the NRA. I -- I mean,--
- 8 | Q Mr. LaPierre, I'm going to ask --
- 9 MR. SHEEHAN: We'll ask the Court to strike anything
- 10 | after yes.
- 11 | THE COURT: Overruled. I think he was trying to
- 12 | answer the question.
- 13 MR. SHEEHAN: All right.
- 14 | BY MR. SHEEHAN:
- 15 | Q Mr. McKenzie is the owner of Associated Television,
- 16 | correct?
- 17 | A That's correct.
- 18 | Q And that's a -- that's an NRA contractor?
- 19 | A That's correct.
- 20 | Q Mr. McKenzie also owns, in whole or in part, Membership
- 21 | Marketing Partners, Allegiance Creative Group, Concord Social
- 22 & Public Relations, correct?
- 23 A I'm not sure, but I believe that's owned by -- by his
- 24 Wife.
- 25 | Q I'm sorry. Which one?

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A Laura McKenzie.

- Q No, what --
- 3 | A MMP.

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- 4 | Q Which company?
- $5 \parallel A \parallel I \text{ think MMP.}$
- 6 | Q But he owns Allegiance Creative Group and Concord Social
- 7 | & Public Relations?
- 8 | A I'm honestly not sure who owns that, which one of them.
- $9 \parallel Q$ All right. And Mr. Frazer testified in his capacity as
- 10 | the NRA's corporate representative, "Mr. McKenzie owns or
- 11 | operates, in whole or in part, MMP, ACG, and Concord."
- 12 | Is that consistent with your understanding?
- 13 A My understanding is -- is -- and I -- I'm not positive of
- 14 | this, is that Laura McKenzie owns MMP.
- 15 \parallel Q Before the pandemic hit -- that is, the COVID-19 pandemic
- $16 \parallel --$ you made frequent trips to Los Angeles, correct?
- 17 | A Yes.
- 18 | Q And you met with Mr. McKenzie in Los Angeles several
- 19 | times a year?
- 20 | A Yes.
- 21 || Q And on those trips, you'd fly by private charter, paid
- 22 | for by the NRA, correct?
- 23 | A I'm required to fly private --
- 24 | O Mr. --
- 25 | A -- by the NRA security.

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O Mr. LaPierre, please answer the question yes or no.

 \parallel A Yes.

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- 3 Q And you'd stay at a hotel in Beverly Hills when you made
- 4 | these trips, correct?
- 5 | A Yes.
- 6 Q And you'd meet with -- you'd meet with Mr. McKenzie and others over lunch and dinner. Correct?
- 8 | A Correct.
- 9 Q And you provided gifts to Mr. McKenzie and his wife and 10 their daughter from the National Rifle Association, correct?
- 11 A Correct. Along with many other people that were key to
 12 making the organization succeed, I provided the NRA gifts.
- 13 | Q Mr. LaPierre?
- MR. SHEEHAN: Your Honor, I move to strike after 15 yes.
- 16 | THE COURT: Sustained.
- 17 | BY MR. SHEEHAN:
- 18 | Q And you stayed on David McKenzie's yachts, correct?
- 19 || A I did.
- 20 Q And there's -- there's two that -- there are two that
- 21 | you've told us before you've stayed on. One is the
- 22 | Illusions, and the other is Grand Illusion. Is that correct?
- 23 A Grand Illusion was -- was recruiting celebrities, with celebrities.
- 25 | Q Mr. LaPierre?

LaPierre - Direct 114 MR. SHEEHAN: I'm sorry. Your Honor, I move to 1 2 strike that answer as nonresponsive. 3 THE COURT: Sustained. BY MR. SHEEHAN: 4 5 You stayed on Illusions, correct, Mr. LaPierre? I did. 6 Α 7 You stayed on the Grand Illusion; is that correct? I did. 8 9 You've often visited, over the last eight years, the 10 Bahamas in the summer, correct? 11 Α Correct. 12 And during those trips, you would stay for a week on the 13 yacht Illusions. Isn't that correct? That's correct. 14 15 And you started staying on the yacht Illusions in the 16 Bahamas for a week at a time in 2013, correct? 17 For security, as a security retreat. 18 MR. SHEEHAN: Your Honor, I move to strike as 19 nonresponsive. 20 THE COURT: Sustained. 21 THE WITNESS: Yes, I did. 22

BY MR. SHEEHAN:

And family members would join you on these trips, correct? That is, the trips on the McKenzies' yachts?

Yes. Α

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Case 21-30085-hdh11 Doc 543 Filed 04/08/21 Entered 04/08/21 19:02:47 Desc Main Document Page 115 of 172 115 LaPierre - Direct 1 You went at least once a year until 2019, correct? On 2 the Illusions yacht? 3 Correct. 4 MR. SHEEHAN: And at this point, I'd like to have 5 New York Attorney General Exhibit 95. 6 MR. GARMAN: I'm sorry, Mr. Sheehan. Did you say 7 95? MR. SHEEHAN: New York AG Exhibit 95, yes. 8 9 MR. GARMAN: Thank you. 10 BY MR. SHEEHAN: Q Mr. LaPierre, I'd ask you, looking at Exhibit 95, -- I 11 12 quess --13 MR. SHEEHAN: At this time, Your Honor, I'd like to have admitted Exhibit 95. 14 15 MR. GARMAN: Your Honor, I object. It's hearsay. 16 THE COURT: Response on hearsay? MR. SHEEHAN: Your Honor, I'd like to -- my last --17 18 well, I'll lay a foundation with the witness. 19 THE COURT: All right. I sustain the objection for 20 now. BY MR. SHEEHAN: 21 22 Mr. LaPierre, can you identify the ship which is shown in

Yes. That looks like the boat Illusions. That's the

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Exhibit 95?

boat Illusions.

116 1 Okay. And that's the boat that you used in the Bahamas 2 for a week at a time over the last six years, correct? 3 Correct. 4 And it is, in fact, equipped with four staterooms? 5 Α I believe so. 6 And apart from the crew and the chef, only your family 7 has been on board during your stays, correct? Correct, although my wife and --8 9 MR. SHEEHAN: Your Honor? 10 THE WITNESS: -- work with the Women's Leadership 11 Forum. 12 MR. SHEEHAN: Your Honor, I'd move to strike 13 everything after "Correct." 14 THE COURT: Sustained. 15 MR. SHEEHAN: All right. At this time, Your Honor, 16 I'd like to move the admission of Exhibit 10, now that the 17 witness has identified it. 18 MR. GARMAN: Your Honor, it remains hearsay. 19 MR. SHEEHAN: Your Honor, I'd like to ask the 20 admission of Exhibit 10, only the picture, not the text. 21 THE COURT: The exhibit is 95, I think. The picture 22 is admissible.

23 MR. SHEEHAN: I said 95. I'm sorry. Correct.

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THE COURT: That's okay. The picture is admitted.

The narrative surrounding the picture is not admitted.

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LaPierre - Direct 117

1 (New York Attorney General's Exhibit 95 is received into 2 evidence as specified.)

- 3 BY MR. SHEEHAN:
- 4 In addition to your week-long trips -- by the way, on the
- 5 yacht Illusions, when you travelled on it, did it come
- 6 equipped with fuel paid for by someone else?
- 7 I -- it had fuel, yes.
- Did it come equipped with food supplies? 8
- 9 Yes, it did. Α
- 10 And you didn't pay for the food, did you?
- 11 I paid for the food if it was -- if it was anywhere off 12 the boat.
- 13 If it was on the boat, you did not pay for it, correct?
- 14 I did not.
- 15 In addition to the yacht Illusions, you also spent time
- 16 on the singular Grand Illusion, correct?
- 17 Α Correct.
- 18 Where did you travel on the Grand Illusion? What places?
- 19 I believe around Europe. I believe around Europe with --
- 20 with celebrities that I was trying to recruit for NRA.
- 21 Okay.
- 22 MR. SHEEHAN: Move to strike anything that's not 23 geographic, Your Honor.
- 24 THE COURT: Sustained.
- 25 BY MR. SHEEHAN:

- 1 Q All right. How many times did you go sailing on the
- 2 | Grand Illusion?
- 3 | A I think twice.
- 4 | Q In addition to the two Illusions, the Grand and regular,
- 5 | you also visited the Bahamas in late December through early
- 6 | January, correct?
- 7 | A Correct.
- 8 | Q And on these winter trips, you would often stay at the
- 9 | Atlantis Resort on Paradise Island, correct?
- 10 | A Correct.
- 11 \parallel Q And you did not pay for the hotel stay at the Atlantis
- 12 | Resort on Paradise Island, correct?
- 13 | A I did not. It was a business, trying to -- at a
- 14 | celebrity retreat where I was trying to recruit celebrities
- 15 | for the organization.
- 16 | MR. SHEEHAN: Your Honor, move to strike anything
- 17 | after "I did not."
- 18 | THE COURT: Sustained.
- 19 | BY MR. SHEEHAN:
- 20 | Q Your lodging at the Atlantic Resort and Casino was paid
- 21 || for by David McKenzie during those trips to Paradise Island,
- 22 | correct?
- 23 | A Along with the other celebrities. And I wasn't a
- 24 | celebrity. I was just an invited guest.
- 25 MR. SHEEHAN: Your Honor, I move to strike the

Direct 119

1 | answer as nonresponsive.

THE COURT: Sustained.

BY MR. SHEEHAN:

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- Q When Oliver North, Lieutenant Colonel Oliver North was raising concerns with you about the Brewer contracts, you told him that he was precluded by his conflict of interest from raising concerns about the Brewer contracts. Is that correct?
- 9 A Colonel North was trying to derail our 360 top-to-bottom
 - MR. SHEEHAN: Your Honor, I'm moving to strike that answer as nonresponsive.
 - THE COURT: Mr. LaPierre, this will go a lot quicker if you'd just listen to the question that's asked and answer it.
- 16 THE WITNESS: Okay. Yes, sir, Your Honor.
- 17 | BY MR. SHEEHAN:
- Q Mr. LaPierre, you raised concerns -- conflict of interest concerns with Mr. North when he asked for an independent review of the Brewer law firm, correct?
- 21 | A I did.
- Q And we've seen in the prior materials we looked at that, if you have a conflict of interest concern, you're supposed to refer it to Mr. Tedrick or Mr. Warren and to the Audit
- 25 | Committee, correct?

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- A I -- the -- on -- on those forms, yes.
- 2 | Q On those forms? If you have a conflict of interest
- 3 concern, would you agree with me, Mr. LaPierre, that it's
- 4 | your responsibility as an officer of the NRA to raise it with
- 5 | the Audit Committee?
- 6 A I did raise it with the Audit Committee. I raised it
- 7 | with Charles Cotton, the chairman of the Audit Committee.
- 8 | Q Okay. So you didn't send it to Mr. Tedrick or Mr.
- 9 | Warren; is that correct?
- 10 | A I did not, but I raised it with the chairman of the Audit
- 11 | Committee.

- 12 MR. SHEEHAN: Move to strike the answer as
- 13 | nonresponsive after "I did not," Your Honor.
- 14 THE COURT: Overruled. I think he was trying to
- 15 \parallel answer it.
- 16 | MR. SHEEHAN: Okay. Thank you, Your Honor.
- 17 Okay. Let's -- the next step, let's take a look at --
- 18 | I'm going to move for the admission of these five exhibits,
- 19 | but let's take just one of them. So the five exhibits, for
- 20 | Counsel and the Court: 314, 316, 315, 364, and 360. And
- 21 | I'll represent to my colleagues and to the Court that these
- 22 | are Wayne LaPierre conflict of interest questionnaires.
- MR. GARMAN: Counsel, I'm sorry. I didn't catch all
- 24 | the numbers. Could you do it again?
- 25 MR. SHEEHAN: Sure. 314, '15, and '16, and 364 and

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And Your Honor, at this time I'd like to request also that the conflict of interest form that Mr. LaPierre said he has filled out in the last day or so be provided to us before tomorrow's session.

THE COURT: Any problem with that, Mr. Garman?

MR. GARMAN: I don't think so, Your Honor.

THE COURT: Thank you.

THE COURT: Hold --

MR. SHEEHAN: All right. So, why don't we do -- Mr.

LaPierre, why don't we pull up --

MR. SHEEHAN: -- New York AG Exhibit 316, please.

THE COURT: Hold on just a second. Mr. Garman is still looking at those exhibits.

MR. GARMAN: If we're on 316, have I been asked to admit this one?

THE COURT: Yeah. Three --

MR. SHEEHAN: We're asking to admit all five of the COI, conflict of interest forms.

MR. GARMAN: Happy -- we're either going to need to wait a minute so I can do all five --

MR. SHEEHAN: Sure.

MR. GARMAN: -- or we can take them one at a time.

MR. SHEEHAN: Why don't we take a minute, because I'm not going to ask questions about all five.

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(Pause.)

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MR. GARMAN: So, Your Honor, as to 314, I agree to admit. There are -- I will note there are blank pages, but I believe they're just the back to some of the forms. So, with the understanding that the blank pages are represented to be just the back, I'm okay with admitting 314.

As to three -- as to the remaining documents, no objection to admitting them. I'll just note there were two documents for the year 2018.

THE COURT: All right. With that understanding, 314, 315, and 316 and '64 and 370 are all admitted.

MR. GARMAN: Oh. No, sir. I didn't look at 370. I looked at 360. Perhaps that was my mistake.

THE COURT: No. I may have misspoken. It is 360. I'm sorry.

(New York Attorney General's Exhibits 314, 315, 316, 360, and 364 are received in evidence.)

THE COURT: Mr. Sheehan?

MR. SHEEHAN: I'm sorry. Your Honor, I didn't realize.

BY MR. SHEEHAN:

- Q Mr. LaPierre, could you take a look at Exhibit 316?
- 23 | A Yes.
- 24 Q And can you tell me, is that the conflict of interest 25 form that you signed on 2/8/16?

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1 A Yes, it is.

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Q All right. And at the last page -- that is, Page 4 of

3 | that exhibit -- you'll see what appears to be your signature.

4 | Is that your signature?

A Yes. It is.

Q All right. And above your signature, it says, "By my

signature below, I affirm that my answers are true and

correct to the best of my knowledge."

Do you see that?

A I do.

Q And when you signed this document, did you believe that

12 | to be accurate?

13 A I did, because I was living under incredible threat at

14 | the time, and I used the boat --

MR. SHEEHAN: Your Honor, I move to strike the after

16 | -- I think after "I did."

17 | THE COURT: Okay. Mr. LaPierre, --

18 MR. GARMAN: So, Mr. LaPierre, this is -- yeah. Mr.

LaPierre, this is Greg. Don't worry. I will be asking you

questions at some point --

THE COURT: Yes.

MR. GARMAN: -- to follow up.

23 | THE COURT: Yeah. And I was just about to say

24 | almost the same thing. So if you'd just listen to Mr.

| Sheehan's questions and answer that. Your side is going to

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have an opportunity to explore probably the things that you're wanting to tell me.

MR. SHEEHAN: Mr. LaPierre, --

THE WITNESS: Okay.

MR. SHEEHAN: I'm sorry.

BY MR. SHEEHAN:

- Q If you look at the second bullet on Page 4, it says,
 "I've received a copy of the NRA's conflict of interest and
- 9 related-party transaction policy." And was that -- was that
- 10 | true and correct as of February 8, 2016?
- 11 | A Yes.

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- 12 | Q All right. And the third bullet says, "I have read and
- 13 | understand that policy and agree to comply with it." Was
- 14 | that true and correct as of February 8, 2016?
- 15 A Yes. I'd read the policy. Yes.
- 16 | Q And you understood it?
- 17 | A And --
- 18 | Q And you understood it?
- 19 || A I did.
- 20 | Q And you agreed to follow it?
- 21 A I did. I believed there were special circumstances that
- 22 | that --
- 23 | Q No. No, Mr. LaPierre, --
- 24 MR:. SHEEHAN: Your Honor, move to strike as
- 25 | nonresponsive after "I did."

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1 THE COURT: Sustained.

BY MR. SHEEHAN:

- 3 Now, this document that is dated 2/8/2016, did you fill 4 it out at the annual meeting? Or did you fill it out at a
- 5 meeting of the NRA?
- 6 I -- I might have.
- 7 Okay. If you look at the first page of Exhibit 316,
- you'll see, "Unless the question states otherwise, you only 8
- 9 need to answer with respect to calendar year 2015." Right?
- 10 You see that?
- 11 Yes.
- 12 And if we go down to the questions and if you look at
- 13 Question 4. Do you see that question? "Have you or any
- 14 relative received or do you or any relative expect to receive
- 15 any gift, gratuity, personal favor, or entertainment with
- either a retail price or fair market value in excess of \$300 16
- 17 from any person or entity that has or is seeking to have a
- 18 business relationship where it will receive funds from NRA or
- 19 any NRA entity?"
- 20 Do you see that?
- 21 I do. Α
- 22 And you checked the box no, correct?
- 23 I did. And I believe -- now to do -- is one of the
- 24 mistakes that I made.
- 25 Okay. And it was -- and was -- the transaction with the

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1 McKenzies in which you received in 2015 a week on the yacht 2 Illusions in the Bahamas, do you believe that exceeded \$300 3 now? 4 I do. Α 5 Did you consider, under the policy that you said that you had read and followed, whether the use of the yacht Illusions 6 7 in 2015 was in violation of the conflict of interest policy? I believe now that it -- it should have been -- it should 8 9 have been -- should have been disclosed. It's one of the 10 mistakes I made. 11 Going back to 2016 when you signed this document, though, 12 did you approach Mr. Warren or Mr. Tedrick or your -- the 13 corporate secretary for advice on whether the -- whether to accept the use of the ship, the yacht Illusions, in 2015? 14 15 I did not because if it was a security issue, --16 Q Mr. --17 -- that was private. 18 MR. SHEEHAN: Your Honor, I move to strike 19 everything -- "I did not." 20 THE COURT: Sustained. BY MR. SHEEHAN: 21 22 Mr. LaPierre, --

MR. GARMAN: Mr. Sheehan? Mr. Sheehan? Pardon my interruption. I am terribly sorry. I am not quite sure what exhibit we're looking at right now.

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LaPierre - Direct 127 1 MR. SHEEHAN: Oh, I'm sorry. 2 MR. GARMAN: Is it 315 or 316? I think I confused 3 myself. 4 MR. SHEEHAN: Okay. It's Exhibit 316. Did you want 5 me to go through again? 6 MR. GARMAN: No, no, sir. I just wanted to make 7 sure I was following along. 8 MR. SHEEHAN: Okay. 9 BY MR. SHEEHAN: 10 Did you offer, Mr. LaPierre, to pay the McKenzies for the 11 use of the yacht Illusions in 2015? 12 I did not. 13 Mr. LaPierre, if we went through the other conflict of interest forms between 2013 and 2020, each of the -- it's 14 15 true, isn't it, that each of the boxes in Number 4 are 16 checked no? 17 That's correct. 18 And you now believe that those answers were incorrect? 19 I believe it was a mistake -- one of the mistakes I made 20 now, not listing it. It --21 MR. SHEEHAN: I apologize, but I'm going to have to 22 move to strike after "Yes." 23 THE COURT: Sustained.

MR. GARMAN: Your Honor, I believe that it was

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responsive.

128 LaPierre - Direct 1 THE COURT: Yes. I'm going to take that back. I'm 2 going to let the answer stand. 3 MR. SHEEHAN: Okay. BY MR. SHEEHAN: 4 5 And with respect to each of the other years besides the 2016 report that is Exhibit 316 for 2015, the answer should 6 7 have been yes in each of those cases, correct, as to Question 4? 8 9 Knowing what I know now, the answer should have been yes. 10 And that is as to the yacht Illusions, correct? 11 Α Correct. 12 When you were examined in -- strike that. In addition to 13 your work with the McKenzies, in addition to the trips and gifts from the McKenzies, you also received free hunting 14 15 trips, including all expenses paid for by Under Wild Skies, an NRA vendor; isn't that true? 16 17 Yes. That was all work. 18 All right. Including an elephant-hunting trip -- you 19 received an elephant-hunting trip in Africa with your spouse 20 in 2014, correct? 21 As part of the work for NRA on -- yes. 22 Thank you, Mr. LaPierre. And your water buffalo hunt in 23 Botswana? Was that a free hunting trip as well?

We were filming the television show Under Wild Skies for

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NRA.

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Q Mr. LaPierre, could you -- did you receive a trip to
Botswana for your water buffalo hunt paid for by Under Wild
Skies in 2014?

- A Yes, as part of my work for NRA.
- 5 Q And did your spouse accompany you on that water buffalo 6 hunt?
- 7 A Yes, she did, as part of projecting her image for the 8 NRA.
 - Q And Mr. --

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- MR. SHEEHAN: Your Honor, could I ask that the answer be stricken after "Yes"?
- 12 | THE COURT: Yes. Sustained.
- 13 | BY MR. SHEEHAN:
 - Q So when you went on your hunts -- let's back up. Under Wild Skies not only paid for your hunting trips, right, including the guides, the hunters, the permits, and internal travel, they paid for all of that, correct?
- 18 A As part of the television show that we were filming for 19 NRA.
 - MR. SHEEHAN: Your Honor, move to strike the answer as nonresponsive.
- 22 THE COURT: Sustained. I mean, --
- 23 MR. GARMAN: Your Honor, if I might be heard.
- 24 THE COURT: Hold on. I sustained it, but I meant to 25 overrule. Overruled. I think he was trying to respond to

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BY MR. SHEEHAN:

Q So, let me ask you, Mr. LaPierre. Under Wild Skies did pay for your airfare, your licenses, the professional hunters, and the game equipments on each of the trips you went on for Under Wild Skies, correct?

A As part of my work for the NRA.

MR. SHEEHAN: Your Honor, I move to strike the answer as nonresponsive.

THE WITNESS: Well, but that -- that's why -- that's why we were doing it, was to project NRA's image in the hunting field in front of our members, in front of potential high donors, and to have hunters understand that NRA was their organization so they would bond to it, to bring in members and money into the NRA from that segment, where NRA was doing all the legislative work but not being perceived as a hunting organization.

THE COURT: All right. Let's go backwards for a second. Mr. LaPierre, please don't do that again, all right? There wasn't a pending question. So that part is struck.

And second, I will let your answer -- I think you were attempting to answer briefly the question.

Would you not make me keep saying that, too? Would you please listen to the question --

THE WITNESS: Yes, sure, Your Honor.

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THE COURT: -- and answer it only? Because I've done that a few times this afternoon.

THE WITNESS: I'm sorry. I apologize.

BY MR. SHEEHAN:

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- Isn't it true, Mr. LaPierre, that Under Wild Skies paid for you to preserve hunting trophies and the animals you shot on Under Wild Skies' trips, to send them back to your home in Virginia?
- 9 They did.
- 10 Thank you.
- 11 MR. SHEEHAN: One second, please.
- 12 (Pause.)
- 13 MR. GARMAN: Your Honor, I would, certainly at Mr. Sheehan's discretion, but I'd request that we take our short 14 15 afternoon break at some point coming up.
 - THE COURT: I was looking at the hour. I was thinking about doing it at 5:00. But if this is a good spot, I'll be happy to stop now.
 - Mr. Sheehan, are you at a good spot to stop for just a few minutes?
 - MR. SHEEHAN: That works, Your Honor.
- 22 THE COURT: The witness has been testifying for an 23 hour and a half.
- 24 MR. SHEEHAN: Thank you.
- 25 THE COURT: The witness is coming off of surgery and

LaPierre - Direct 132 1 he's been testifying for an hour and a half, which in and of 2 itself is not very pleasant, I'm sure. 3 We'll take a, you know, about a ten-minute recess. 4 intentions are to go slightly past 6:00 o'clock tonight 5 Central time. MR. GARMAN: Thank you, Your Honor. 6 7 THE WITNESS: Thank you, Your Honor. 8 THE COURT: Oh, Mr. LaPierre, you haven't heard me 9 say this before. There has been an evidentiary rule invoked, 10 and you're not to speak with anyone about your testimony 11 during the break. Do you understand that? 12 THE WITNESS: I do, Your Honor. 13 THE COURT: All right. We'll be in recess for about 14 ten minutes. MR. GARMAN: Your Honor? 15 THE COURT: Yes? 16 17 MR. GARMAN: I'm terribly sorry, Your Honor. 18 is Greg Garman. Might I speak with the witness just of the 19 mechanics of the question-and-answering session? 20 I would be very pleased if you spoke THE COURT: 21 with the witness about that. Obviously, not about the 22 substance. And I have every confidence that you know how to 23 draw the line on that, Mr. Garman. MR. GARMAN: Of course, Your Honor. 24

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MR. GRUBER: And Your Honor, this is Mike Gruber.

LaPierre - Direct 133 1 Could we just confirm who the corporate representative is for 2 the NRA? 3 THE COURT: Sure. 4 MR. GARMAN: Your Honor, we haven't designated a 5 corporate representative, and no one has been sitting in with us. 6 7 THE COURT: Okay. Thank you. 8 MR. GRUBER: Okay. 9 (A recess ensued from 4:53 p.m. until 5:04 p.m.) 10 THE WITNESS: Yes, Your Honor. 11 MR. GARMAN: Your Honor? Your Honor, I'm sorry. 12 This is Greg Garman. We're still regathering. 13 THE COURT: That's fine. It's fine. We can wait. MR. GARMAN: Yeah. Your Honor, I would like to just 14 15 note for the record the 2021 disclosure was requested of the 16 Debtor. We don't have it to the Court yet, but we have 17 supplemented with Exhibit 661 to the other parties, and I 18 believe we have already distributed that, but if we haven't 19 it'll be relatively shortly. 20 THE COURT: Thank you, Mr. Garman. 21 MR. SHEEHAN: And I will acknowledge, Your Honor, 22 receipt of Exhibit 661. Thank you. 23 And I will just point out to Your Honor for the record 24 that I'm not Emily Stern, although underneath my picture is

her name because it's her computer.

134 LaPierre - Direct 1 Mr. LaPierre, are you ready to go? 2 THE WITNESS: Yes, I am. THE COURT: Could we wait just a second? I don't 3 4 think Mr. LaPierre's attorney is in the room yet. It's 5 coming right now. MR. CORRELL: Mr. Correll is back. 6 7 THE COURT: All right. You now may proceed. 8 MR. SHEEHAN: Okay. At this time, Your Honor, I'd 9 ask the -- move the admission of Exhibit 661, which is the 10 2021 conflict of interest form. And I -- I may have more 11 questions tomorrow, but -- since I just got it. But, I mean, 12 I just want to ask Mr. LaPierre. 13 BY MR. SHEEHAN: 14 If you look at the bottom of the form, 15 MR. GARMAN: Well, I'm sorry. Just for the avoidance of doubt on the record, Your Honor, there's no 16 17 objection. 18 THE COURT: All right. 19 MR. SHEEHAN: You'll see, Mr. LaPierre -- I'm sorry, 20 Your Honor. 21 THE COURT: Could you hold on just one second? The

exhibit is in, but I'm not sure we have a copy of it here
yet. Do we?

(New York Attorney General's Exhibit 661 is received into
evidence.)

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- LaPierre Direct 135 1 MR. SHEEHAN: I think we're trying to screen share, 2 Your Honor. 3 THE COURT: Go ahead. 4 MR. GARMAN: Your Honor, we will -- we will make 5 sure that we email a true and correct and identical copy of 6 661 to your Court here shortly. 7 THE COURT: That'd be fine. Send it to Mr. Manz, if you have his email. You probably do. 8 9 MR. SHEEHAN: I think at this -- we --10 BY MR. SHEEHAN:
- 11 Q Mr. LaPierre, do you have Exhibit 661? Do you see it on 12 the screen there?
- 13 | A Yes, I do.
- Q All right. And you'll see that it's dated -- what appears to be your signature. Is that your signature on Exhibit 661?
- 17 | A It is.
- 18 \parallel Q And you'll see it's dated 4/7/21?
- 19 | A Correct.
- 20 Q I've sort of lost track of what day it is. Is that 21 today?
- 22 A Yeah, it is. I filled it out yesterday, but we made a
 23 change today, and so I -- I had to add Sea Girt, and so I -24 it's signed today.
- 25 | Q So are there actually two forms?

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A No. This is the form.

- Q Did you -- did you execute a form yesterday, too?
- 3 | A No, I did not execute one yesterday.
- 4 | Q Why don't we do this. I'm going to -- I want to look
- 5 | this over tonight and then ask you questions about it
- 6 | tomorrow, just because it's fresh off the press.
- 7 | Let's move on to Exhibit --
- 8 MR. SHEEHAN: One second, Your Honor.
- 9 | (Pause.)

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- 10 | MR. SHEEHAN: Your Honor, at this time I would move
- 11 | the admission of Exhibit 339 into evidence.
- 12 | THE WITNESS: I do.
- 13 | BY MR. SHEEHAN:
- 14 \parallel Q All right.
- 15 | A No, I --
- 16 | MR. GARMAN: No. Your Honor, no objection.
- 17 | THE COURT: 339 is in.
- 18 | (New York Attorney General's Exhibit 339 is received into
- 19 | evidence.)
- 20 | BY MR. SHEEHAN:
- 21 || Q Now, Mr. LaPierre, you're familiar with a store in
- 22 | Beverly Hills, California, called Zina?
- 23 | A I am.
- 24 | Q All right. And you'll see here on Exhibit 339 -- did you
- 25 | ever receive Exhibit 339 before today?

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1 A Yes, I have seen this.

- 2 | Q Okay. And do you know under what circumstances -- the
- 3 | -- the letter represents -- it involves clothing purchases by
- 4 Ackerman McQueen on your behalf. And in the letter, Mr.
- 5 | Winkler says they were -- your ward -- "We need to address
- 6 | your wardrobe. You required us to provide specifically
- 7 | purchases at the Zina store in Beverly Hills, California."
- 8 Do you see that?
- 9 | A I do.
- 10 \parallel Q It says, "Due to the substantial nature of the total, we
- 11 | should address these items immediately." And it lists out a
- 12 dollar number of \$274,695.03. Do you see that?
- 13 \parallel A I do see that.
- 14 \parallel Q And you'll see attached is a list of purchases by date
- 15 \parallel and amount. Do you see that? On the back?
- 16 \parallel A I do see that.
- 17 | Q All right. And did you receive from the Zina store
- 18 \parallel clothing in a value of \$275,695.03 paid for by Ackerman
- 19 | McQueen?
- 20 \parallel A $\,$ I never saw the receipts. Ackerman McQueen set it up.
- 21 | It was their idea that I acquire a wardrobe for television
- 22 | and all the appearances that I did. They set it up. The
- 23 | receipts went to them.
- 24 This was the opening salvo of their extortion attempt to
- 25 | try to get me to withdraw --

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1 MR. SHEEHAN: Your Honor, I'm going to ask that
2 after "receipts went to them," that the rest of the answer be
3 stricken.

THE COURT: Sustained.

5 | BY MR. SHEEHAN:

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- Q So, Mr. LaPierre, you'll see that the dates go from
- 7 || 4/7/2004 all the way up to 2/12/2017, correct?
- 8 | A Correct.
- 9 Q And does -- let's talk a little about Zina and -- you would show up at the store, correct?
- 11 | A Correct.
- 12 | Q The physical store, correct?
- 13 | A Correct.
- 14 Q And they would have laid out for you clothing that you 15 might be interested in, correct?
- 16 | A Suitable for television appearances.
- 17 | Q And did you make any suggestions? Did you have a regular 18 | sales rep at Zina?
- 19 A There was -- there was someone that I worked with most of 20 the time, yes.
- $21 \parallel Q$ Who is that?
- 22 A A man, his first name is Noah. I don't know his last 23 name.
- Q Okay. And so you would go into the store, you would look at the things they had selected, and you would take what you

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1 | wanted, correct?

- 2 A They would make suggestions as to what looked good for
- 3 | television and what ties looked good for television, what
- 4 | suits looked good for television.
- 5 | Q And you would -- you would -- they would pack them up,
- 6 | you'd take them with you. Is that correct?
- 7 A No, I wouldn't take them with me. They would -- they
- 8 | would ship them.
- 9 | Q Okay. And the most recent visit you went on was on
- 10 || 2/12/2017. Is that correct?
- 11 | A That sounds correct.
- 12 | Q Okay. \$21,000? \$21,880?
- 13 | A That would be for television wardrobe that -- suggested
- 14 | by Ackerman McQueen.
- 15 | Q Did you have to call up Ackerman McQueen each time you
- 16 \parallel went to Zina to ask for permission to get another suit?
- 17 | A They were telling me to update my wardrobe and to keep my
- 18 | wardrobe updated, and yes, we talked about it.
- 19 | Q All right. Did Ackerman -- anyone from Ackerman McQueen
- 20 | come with you to the store?
- 21 | A No, I don't believe they did.
- 22 | Q Did your wife come with you to the store?
- 23 | A I think she may have been there once. One time.
- 24 | Q And these were during -- when you were out visiting the
- 25 | McKenzies in Beverly Hills?

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1 A Or when I was out there doing speeches in the area or

- 2 | meeting with donors or meeting with celebrities.
- 3 | Q So, the Ackerman firm paid for these, this clothing,
- 4 | correct?
- 5 | A As wardrobe --
- 6 | Q Okay.
- 7 | A -- for work.
- 8 Q Right. Did you ever offer to pay them for the clothing
- 9 | that you got?
- 10 | A No. It was work wardrobe that -- I never wore it other
- 11 | than work.
- 12 | Q Okay. Mr. LaPierre, if we'd stick to yes or no here.
- 13 | A Yes.
- 14 | Q So, okay. Did you offer to pay Ackerman for the suits?
- 15 | A No.
- 16 | Q Did the NRA pay Ackerman for the suits?
- 17 | A NRA did not pay Ackerman for the suits. The --
- 18 | Q So those --
- 19 | A Ackerman left the impression NRA paid Ackerman.
- $20 \parallel$ MR. SHEEHAN: I object and move to strike.
- 21 | THE COURT: Sustained.
- 22 | BY MR. SHEEHAN:
- 23 | Q Mr. LaPierre, the NRA did not pay for the suits, correct?
- 24 | A Correct.
- 25 | Q And you did not pay for the suits, correct?

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- A Correct.
- 2 | Q So the suits were a gift, correct?
- 3 | A No.

- 4 | Q Okay.
- 5 | A They were work -- they were work wardrobe.
- 6 | Q Okay. Let's move on to the next set of issues.
- 7 MR. SHEEHAN: And if we can pull up 2019 Form 990,
- 8 | which is Exhibit -- Exhibit 8.
- 9 BY MR. SHEEHAN:
- 10 Q Mr. LaPierre, do you have Exhibit 8?
- 11 MR. GARMAN: I'm sorry. I'm sorry, Mr. Sheehan. I
- 12 | believe this has been admitted, but I just would like to
- 13 | reiterate that I believe we had an objection to the extent
- 14 | that it was unsigned. But I have no other objection to the
- 15 | use of the document.
- MR. SHEEHAN: Okay. Why don't I -- why don't we
- 17 | address that objection right now.
- 18 If you look at the back, at the last page of Exhibit 8,
- 19 | you'll see there's an exempt organization declaration and
- 20 | signature for electronic filing.
- 21 | BY MR. SHEEHAN:
- 22 | Q Mr. LaPierre, do you recognize your signature on that
- 23 | last page of Exhibit 8?
- 24 | A I do.
- MR. SHEEHAN: Does that address, Mr. Garman, your

objection?

MR. GARMAN: I think it does. I think it does.

Just would again like to note that it wasn't otherwise signed. But I have no objection to you using the document.

And I believe it's been admitted.

THE COURT: 8 is in. Of course, I didn't write "In" on the first day of the hearing, so I can't tell you whether I admitted it then, but it's now in evidence.

MR. SHEEHAN: Thank you.

(New York Attorney General's Exhibit 8 is received into evidence.)

BY MR. SHEEHAN:

Q So, Exhibit 8, Mr. LaPierre, is a true and -- is a copy of what was filed with the Attorney General's Office of the State of New York on November 18, 2020. And you'll see in the -- there's a signature block, and the signature where it says, Sign Here, Wayne LaPierre.

So, you did review and sign for this 990; is that correct?

A I did.

Q And if we look to the signature block, you'll see it says "Under penalties of perjury, I declare I've examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief it is true, correct, and complete."

143 LaPierre - Direct 1 Do you see that? 2 I do. Α 3 When you signed this document, was that 4 representation correct? 5 Yes. I believe it was. It was prepared for by the -- by the tax -- outside tax professionals, by our tax 6 7 professionals, and --MR. SHEEHAN: Your Honor, move to strike the answer 8 9 after "Yes," --THE COURT: Sustained. 10 MR. SHEEHAN: -- "I believe it was." 11 12 THE COURT: Sustained. 13 BY MR. SHEEHAN: Now, as to this 990 return, isn't it true that Mr. Craiq 14 15 Spray refused to sign this return? 16 I don't -- I don't know that to be true or not. 17 Okay. If you turn to Schedule L, Part 5, Page 50 of the 18 990. 19 MR. SHEEHAN: And do we need a -- a PDF number for 20 that? 21 MR. GARMAN: Yes, counsel, if you -- if you have it. 22 MR. SHEEHAN: Yeah. So it's Page 82 of the 990, but 23 it looks -- Mr. Thompson, can you tell me what page of the 24 exhibit it is? Page 49 of the PDF. And then --25 MR. GARMAN: So I think that's Page 86 of the 990,

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| Counsel?

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MR. SHEEHAN: Well, 82. Let's start with 82. We'll go to 86 in a moment. It says, Schedule L says, Transactions with Interested Persons.

MR. GARMAN: Okay. I think that's Page 45 of the PDF.

MR. SHEEHAN: All right. You'll see, in -- in Part 1, it lists out a series of individuals, right? Mr. Powell, Mr. Cox, Mr. Lehman, Mr. LaPierre, Mr. Phillips. And then it says, See Statements. Right? And the statements is set forth on Part 5.

BY MR. SHEEHAN:

- Q But at the time you signed this, Mr. LaPierre, did you believe that each of those people received excess benefit transactions from the NRA?
- 16 A (pause) Yeah, I -- I believe it had -- it was -- it was
 17 accurately -- accurately filled out.
- 18 | Q Do you believe it was complete?
- 19 A As far as I know.
- Q All right. What effort did you make to determine whether, in fact, Schedule L was correct?
 - A I relied on the tax -- outside tax professionals that worked with us and worked with our treasurer's office in terms of preparing this and worked with our general counsel's office in preparing it.

MR. SHEEHAN: Your Honor, at this point, there -there is a significant issue with respect to privilege, and
the privilege was asserted repeatedly in the context of the
examination of both Mr. LaPierre and other witnesses
concerning the preparation of Schedule L.

Each time we asked for it, we were told that it was privileged and not available for disclosure. And so that was one of the subject of our motion last week. And we would ask that any testimony about information which Mr. LaPierre obtained or was given by attorneys be barred in this proceeding because we did not get a fair chance to examine him.

THE COURT: Mr. Garman?

MR. GARMAN: Your Honor, I'm not quite sure what -what's being -- what's being asked at this point in time.

Mr. LaPierre testified that this was partially prepared by
tax counsel. I understand the sword and the shield issue,
but I don't quite understand what's being asked at this point
in time.

THE COURT: Okay. I think you have to ask questions and then let me rule on them.

MR. GARMAN: Yeah. Your Honor, I have a separate issue. I'm seeing on my screen that there's a -- a livestream broadcaster, it's called Exploit (phonetic)

Broadcaster, that shows up as a virtual camera, and I looked

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it up on the Internet and it appears to be a livestreaming software application.

THE COURT: Thank you for bringing that to my attention.

(Pause, 5:21 p.m.)

THE COURT: Just for the record -- thank you, Mr.

Garman -- we're going to terminate that livestream.

MR. SHEEHAN: Your Honor, should I go ahead?

THE COURT: Okay.

10 | BY MR. SHEEHAN:

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Q So, Mr. LaPierre, if you look at Schedule L, Part 5, you will see a series of text concerning excess benefit transactions entered into by -- by disqualified persons at the NRA. Do you see that?

A Are you talking about the one starting with Joshua Powell?

Q Is it -- no, there's a -- there is a -- there's a general statement first, yes, and then it says -- goes to Josh Powell.

A Yes, I see that.

Q Can you tell me what the source of this text is with respect to Mr. Josh Powell on Part 5, Page 86, of the 2019 IRS 990 at Schedule L?

MR. GARMAN: Your Honor, I have an objection to foundation. Mr. LaPierre's testimony is that he did not

LaPierre - Direct 147 1 prepare this document and it was prepared by others. 2 BY MR. SHEEHAN: 3 Mr. LaPierre, you signed this document, correct? 4 Relying on the advice of outside tax counsel, our general 5 counsel, and our treasurer's office. 6 Is it fair to say -- you signed it. It was to the best 7 of your knowledge, opinion, and belief. Correct? 8 That their work was accurate and -- and -- that their 9 work was accurate. 10 THE COURT: Lack of foundation --BY MR. SHEEHAN: 11 12 So you made no independent effort --13 THE COURT: Hold on just --14 MR. SHEEHAN: I'm sorry, Your Honor. 15 THE COURT: Hold on just a second. Lack of 16 foundation is overruled. BY MR. SHEEHAN: 17 18 Mr. LaPierre, you made no independent effort to determine 19 if anything on this IRS 990 for 2019 -- that is, Exhibit 8 --20 was correct. Is that right? 21 I read over the whole form and I -- I thought I was 22 entitled to rely on -- on the work of tax --23 MR. SHEEHAN: Your Honor, move to strike. Move to 24 strike as nonresponsive.

THE COURT: I sustain that.

MR. GARMAN: Your Honor, I believe he's responding.

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THE COURT: I sustain the objection. If you'll just

listen carefully to the question and try to answer that, we

4 | can get done much quicker.

5 | BY MR. SHEEHAN:

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- 6 Q Mr. LaPierre, would you agree with me that you made no
- 7 | independent effort to determine whether the IRS 990, Exhibit
- 8 | 8 in this case, was correct?
- 9 A I was aware that there were issues pending with these --
- 10 | with these people.
- 11 | Q Okay.
- 12 | A But I made no independent effort to verify --
- 13 | Q Anything -- anything on this IRS 990 form. Is that
- 14 | correct?
- 15 \parallel A Well, I read it all, assuming it -- believe -- to make --
- $16 \parallel$ to see if I saw anything that I thought was inaccurate.
- 17 | Q And did you see anything that was inaccurate on the draft
- 18 | that you saw?
- 19 | A No, I -- nothing came to my attention or I would have
- 20 || spoke up.
- 21 || Q Okay. Who did you get the draft 990 from, as you
- 22 | conveyed?
- 23 | A I believe it was presented to me by -- by our -- I think
- 24 | our general counsel.
- 25 | Q And did -- sorry.

- 1 Or it could have been put to me by Vanessa Shahidi, who 2 works with me in my office. But I believe it was general 3 counsel. 4 And did you -- did you ever ask anybody what the source 5 of the information contained on the 990 was? 6 Yes. It was tax professionals on the outside, our 7 treasurer's office, and our general counsel's office. 8 Is that what you were told by Mr. -- by Mr. Frazer? 9 I talked with John Frazer about this, and then I knew the 10 outside tax professionals were working on it and I knew out 11 treasurer's office --12 And how -- how did you know it was accurate? The form 13 that you were presented, how did you know it was accurate? 14 Did you make any -- I apologize. Let me go back a step. Why 15 don't we do this with respect just to Page 86. You'll see a representation as to Mr. Joshua Powell. Mr. Powell charged 16 17 the NRA or had reimbursed by the NRA various personal 18 travels, cellular, and other expenses -- do you see that -which Mr. Powell knew or should have known were not 19 20 appropriate to submit as business expenses. 21 I'm sorry. We need -- we need to find the -- I'm sorry, 22 Mr. Sheehan. We need to find the section you're referring 23 Do you have a page number? 24 Page 86, which is PDF Page 49.
- 25 | A I see exercise benefit transaction, Joshua Powell.

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1 | Q So look at the second paragraph.

- A Is that what you're referring to, Mr. Sheehan?
- 3 | Q Yeah, exactly. Look at the second paragraph.
- 4 | A (Pause.) Yes, I read that. I read through that.
- $5 \parallel Q$ All right. How would you know that this statement about
- 6 | Mr. Powell is accurate?

- 7 | A Because I was relying on the attorneys and the
- 8 | treasurer's office that I believe I was entitled to rely on
- 9 | in terms of preparing it.
- 10 | Q Okay. So you relied upon attorneys; is that correct?
- 11 | A And our treasurer's office.
- 12 | Q How do you -- what attorneys did you rely upon in
- 13 | preparing this document?
- 14 | A Mr. -- Mr. Frazer and outside tax counsel that they
- 15 | worked with.
- 16 | Q And is it your belief, sitting here today, that these
- 17 | statements of what Mr. Powell owed were done by tax counsel?
- 18 A I believe they were done by tax counsel and -- and -- and
- 19 | our attorneys.
- 20 Q All right. So --
- 21 | A Whether they were within the general counsel's office or
- 22 | whether there were other attorneys that were working on the
- 23 | whole self-correction compliance issues for the NRA.
- 24 | Q How do you know -- I'm sorry. How do you know that this
- 25 | estimate of what is owed by Mr. LaPierre is correct?

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MR. GARMAN: Objection to the question. I think he 1 2 identified the wrong person. 3 THE COURT: I think you meant Mr. Powell. 4 MR. SHEEHAN: I'm sorry. Mr. Powell? Mr. Powell. 5 That's correct. I'm sorry. It's getting late in the day. BY MR. SHEEHAN: 6 7 How do you know that the calculation, Mr. LaPierre, with respect to Josh Powell is correct? 8 9 Because that is the -- was prepared by the tax counsel 10 and our treasurer's office and our attorneys. And I relied 11 on them in terms of their preparation of it. 12 MR. SHEEHAN: Your Honor, I'm going to continue 13 through the other -- the other people listed on the chart. BY MR. SHEEHAN: 14 15 Let's talk about Mr. Cox. Where did the numbers with respect to Mr. Cox, the claims against Mr. Cox come from? 16 17 They came from the top-to-bottom review, a 360-review of 18 the -- all NRA employees and outside vendors that we were 19 doing to self-correct if NRA was doing anything out of 20 compliance with New York State not-for-profit law. And 21 that's where that came, out of that investigation. 22 Okay. Did you apply the same standards to determining 23 what Mr. Cox's excess benefit transactions were that you 24 applied to all the other people on this list?

MR. GARMAN: Object to the foundation of the

	LaPierre - Direct 152
1	question.
2	THE COURT: Sustained.
3	BY MR. SHEEHAN:
4	Q Do you know what process was used to determine the amount
5	of excess benefit transaction that the NRA claimed was due
6	from Mr. Cox?
7	A I don't. That is an issue the attorneys are working on
8	and are still working on.
9	Q Okay. But there are specific numbers here, correct, as
10	to what Mr. Cox I'm sorry in excess of in excess of
11	\$1 million that you're saying Mr. Cox got improperly,
12	correct?
13	A That is an issue that the attorneys are working on. In
14	fact, I think it's in it's in either litigation or
15	mediation right now.
16	Q But Mr. LaPierre, you made the representation in Schedule
17	L, Part 5, that Mr. Cox owed over a million dollars. What
18	did you base that on?
19	MR. GARMAN: Your Honor, I object to the foundation
20	of the question. The there is no representation that is
21	contained in the signature block.
22	THE COURT: Do you want to just restate your

MR. SHEEHAN: Sure.

25 BY MR. SHEEHAN:

question?

Q What it says under Mr. Cox is, "To date, the aggregate excess benefit from 2015 to June 26, 2019, determined to be provided to Mr. Cox is in excess of a million dollars."

So what I'll ask you about is the determination that it's in excess of a million dollars. How did you come to that -- how did the NRA come to the conclusion that he owed an excess of a million dollars?

- A The attorneys that are working on the compliance and self-correction, that have been working on it since 2017 and investigating all NRA employees, including myself, and all vendors, that's -- that's the conclusion the attorneys have come to.
- Q So you relied, in putting together Schedule L, Part 5, referring to Mr. Cox, you relied upon the work of the attorneys to make that determination?
- A I did.

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- Q And no one at the NRA made any determination apart from the attorneys about how much Mr. Cox owed; is that correct?
- 19 A I'm not aware of -- I'm not aware of anything beyond -- 20 beyond the attorneys worked on it.
 - Q Okay. Let's go to -- if you look at the second paragraph, when -- when -- the second paragraph of the Cox language. When the evaluation was done of excess benefit payments to you, Mr. LaPierre, isn't it correct that the only amounts included were for certain air travel, correct?

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A That's correct.

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Q Now you'll see, with Mr. Cox, they have represented here that he caused the expense to be paid by the NRA or advanced to himself -- I'm sorry, very tough to read this. He -- he had -- let me start again.

"Caused the expense to be paid by the NRA or reimbursed to him for personal family travel, business trips utilizing unapproved charter or first-class travel, tickets to sporting and entertainment events, and meals or hotel expenses which are not approved by the NRA."

Do you see that?

- || A I do.
- Q Did the NRA look at your travel and entertainment expenses in the same -- I'm sorry, the sporting and entertainment events -- as they did with Mr. Cox?
 - A I think the NRA has looked at -- at me as well as every other employee.
 - Q Well, did you ever get asked, in the course of a review of your excess benefits, about your attendance at sporting and entertainment events?
- 21 \parallel A No, but I didn't -- I didn't have any excess benefits.
- MR. SHEEHAN: Move to strike the answer, Your Honor, after "No."
- 24 | THE COURT: Sustained.

25 | BY MR. SHEEHAN:

Q Mr. LaPierre, is it true that the only benefits -- the only activities that were looked at for you were airfares with respect to the excess benefits calculation?

A I don't -- I don't know that to be true. I think -- I think the law firms that were working compliance and a top-to-bottom 360 review of all employees looked at -- looked at a lot of things in terms of all employees, including me.

Q But when I asked you those questions in your deposition, your attorneys did not permit you to answer. Can you now answer about what they looked at?

A I don't know everything they looked at.

Q Okay. Let's take a look at the Schedule L Wayne LaPierre section, which is the top of Page 87, which is PDF -- what's the next page? PDS 50? PDF 50? You'll see in that section -- and again, it's kind of hard for me -- but the NRA has determined the treat the claims as automatic excess benefits. Who at the NRA made a determination to treat the \$299,778.78 as excess benefits?

A It was -- it was made by the -- by our outside tax counsel that was working this issue, along with our, I believe, the -- our -- our other attorneys that were working this whole compliance issue.

- Q Let's take a look --
- 24 | A Wait a minute.
- 25 || Q I'm sorry.

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1 | A No, I'm sorry. Go ahead.

- 2 | Q Take a look at the excess benefits transactions for Woody
- 3 | Phillips. I'm sorry, I'm looking -- I'm sorry, you'll see
- 4 | it's Wilson Phillips, not Woody Phillips. That's 1(f) below
- 5 || you.
- 6 || A I do.
- 7 | Q Okay. Do you know if anyone looked at Mr. Wilson
- 8 | Phillips -- let me go back. Mr. Wilson Phillips was the CFO
- 9 | and the treasurer, right?
- 10 | A Yes, that's correct.
- 11 | Q All right. Do you know if -- and he left at the end of
- 12 | 2018, correct?
- 13 | A Yes, that's correct. At the end of 2018.
- 14 | Q Do you know if anyone looked at Mr. Phillips' expense
- 15 | reports or credit card charges to determine if there were
- 16 | excess benefits paid to him?
- 17 | A I -- I don't. I believe our -- I believe our -- I'm
- 18 | sorry, I -- I don't.
- 19 | Q With respect to the excess benefit transactions with
- 20 | Lieutenant Colonel North, there's a long discussion about
- 21 | Lieutenant Colonel North payments. Do you know where the
- 22 | text for that came from? Do you see where I'm pointing to?
- 23 | A I do.
- 24 | Q All right. Do you know where the text that is set forth
- 25 | there concerning excess benefit transactions of Mr. North

1 | came from?

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- A I believe it came, again, from the attorneys that are working the whole compliance/self-correction issue for the NRA, who have been working on it since I started that in 2017.
- Q Okay. Take a look at Mr. Joseph De Bergalis, which is the next one. And you'll see it says there, "The NRA is currently reviewing whether Mr. De Bergalis may have used business class travel without authorization."

10 | Do you see that?

- 11 || A I do.
- 12 Q All right. And with respect to Mr. De Bergalis, it says
 13 there is -- do you know who's doing that evaluation?
 - A I -- it's being done by the attorneys that are working the self-compliance -- the compliance issues for the NRA in terms of self-correcting anything that is not in compliance with New York nonprofit law. And I believe the people in our treasurer's office were also working on this.
 - Q When you say you believe people in your treasurer's office were working on Mr. De Bergalis --
- 21 \parallel A I think Craig Spray was working on this.
- 22 | Q On Mr. De Bergalis?
- 23 | A Yes, I do.
- 24 | Q Okay. But he wasn't working on Oliver North?
- 25 A I don't know that he was working on Oliver North.

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Q Okay. Why do you believe he was working on the De Bergalis expense?

A I believe he mentioned it to me.

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- 4 | Q Okay. All right. So, you said several times that
- 5 | outside counsel worked on several of these areas. So let's
- 6 | go back to Mr. Cox. What outside counsel worked on
- 7 | calculating the amounts due for Mr. Cox?
- A I don't know exactly. I think there are -- I know there
 are attorneys with the Brewer firm that have been working on
 that whole issue involving Mr. Cox. They may be working with
- 12 Q And again, the person that determined that he got in 13 excess of \$1 million were the Brewer firm?
- 14 MR. GARMAN: Objection, Your Honor.
- 15 | THE WITNESS: Well, --

other counsel, too.

- 16 MR. GARMAN: Misstates his testimony.
- THE COURT: Sustained. Why don't you restate your guestion.
 - MR. SHEEHAN: You'll see -- let me go -- I'm sorry,
 Your Honor.
- 21 | THE COURT: Restate your question, Mr. Sheehan.
- 22 MR. SHEEHAN: Okay.
- 23 | BY MR. SHEEHAN:
- 24 | Q You'll see under the Christopher Cox section it says that
 25 | "The aggregate excess benefit from 2015 to June 26, 2019

1 determined to be provided to Mr. Cox was in excess of \$1 2 million." And wo what I'm asking you is, did the Brewer firm 3 make that determination? 4 I know that this is an issue that the Brewer firm has 5 been working on, and I believe that they probably made that 6 determination. They may have worked with other outside tax 7 counsel also. So nobody in -- who is an officer of the NRA made that 8 9 determination; is that correct? 10 No, this is part of the -- the -- either litigation or -or -- that's going on with Mr. Cox right now. 11 12 Well, let's go back a second. You submitted a form to 13 the IRS and to New York State which represented that the NRA had determined that he owed in excess of \$1 million. So I'm 14 15 asking you to name the person at the NRA who made that 16 determination. 17 MR. GARMAN: So, Your Honor, I'd like to renew my 18 foundation objection. I believe that Counsel has not 19 accurately represented what is attested to this. And I would 20 note for the record that this was a 30(b)(6) topic for which 21 we designated the CFO, not Mr. LaPierre, and I believe that 22 was misunderstood in our previous discussion.

THE COURT: Response, Mr. Sheehan?

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MR. SHEEHAN: Your Honor, the 30(b)(6) is an entirely different issue. In that, the 30(b)(6) witness said

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she couldn't say. What we're focused on is a document that Mr. LaPierre signed which says the -- there's a determination by the organization filing this document that there was in excess of a million dollars paid improperly.

THE COURT: Uh-huh. I --

MR. SHEEHAN: So what I'm trying to get at is the person who -- at the NRA who made that decision.

THE COURT: Overrule the objection.

THE WITNESS: I believe it was made by the legal counsel at the Brewer firm that's working this issue. I think they discussed it with John Frazer, our general counsel, also. And may have discussed it with our treasurer's office.

BY MR. SHEEHAN:

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- Q Do you allow outside law firms to make determinations for the NRA that are in filings with the federal government?
- A Well, that's why I said our general counsel's office has looked at this also.
- 19 | Q How do you know that?
- 20 A Because I -- I've discussed this form with, I believe, 21 Mr. Frazer.
 - Q Isn't it true that all of -- all of these statements which are contained in Schedule L, Part 5 of the Exhibit 8 were not -- were not shown to the board before this document was filed?

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A I believe that's correct.

- 2 Q And isn't it true that all the statements that are
 3 contained in Part 5 of the 990 Schedule L were not shown to
- 4 | the Audit Committee before they were filed?

saw this version of Schedule L of the 990?

- 5 A I don't -- I don't know the answer to that, whether they 6 were shown to the Audit Committee or not.
- Q Isn't it true that your outside audit firm which
 presented the 990s, draft 990s, to the Audit Committee never
- 10 A I don't -- I don't know the answer to that, whether they
 11 did or didn't.
- 12 | Q Okay. Did you discuss the 990 with the Aronson firm?
- 13 | A I did not.

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- 14 | Q Now, the flights that were the subject of the excess
- 15 | benefit transaction payments to you, were they all the
- 16 | flights that you took that year?
- 17 | A Yes, they were.
- 18 | Q I'm sorry. Were they all the flights -- they're all the
- 19 | flights that -- let rephrase that. The flights are between
- 20 | 2015 and 2019. Is it your belief that it includes -- that
- 21 \parallel all the flights for those four years were you?
- 22 | A That is my belief.
- 23 MR. GARMAN: Objection. Vague and ambiguous.
- 24 | BY MR. SHEEHAN:
- 25 \parallel Q And who did that review of the flights that you --

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THE COURT: Hold on. Hold on just a second.

2 MR. SHEEHAN: I'm sorry.

THE COURT: Why don't you restate that question so the witness can answer it.

5 MR. SHEEHAN: Okay. Let me try to do a better job, 6 Your Honor.

THE COURT: Okay.

8 | BY MR. SHEEHAN:

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- Q The benefits, the excess benefits that were determined for you in Schedule L, Part 5, of \$300,000 for flights, did the review of your flights include all the flights that you took during that time period?
- 13 | A Yes, I believe they did.
- 14 | Q Did it include flights taken by your niece?
- 15 | A Yes.
- 16 | Q By herself?
- 17 | A Yes.
- 18 | Q How do you know that?
- 19 A Because they were -- they were listed in -- in the 20 spreadsheets.
- 21 | Q And did you talk to anybody about the spreadsheets and 22 | what was accurate and what wasn't?
- 23 | A Yes. I --
- MR. GARMAN: Objection. Objection, both to

 25 | foundation, as to vague and ambiguous as to spreadsheets.

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1 MR. SHEEHAN: All right. Fair enough. I'm sorry, 2 Your Honor. Let me rephrase the question. BY MR. SHEEHAN: 3 4 You looked at a spreadsheet concerning your excess 5 payments. Isn't that correct, Mr. LaPierre? 6 Yes. Α 7 And then somebody made a determination of how much you had to pay back? 8 9 Outside tax counsel made that determination. 10 And who was that? 11 I believe the -- it was -- Don Lan worked on it with his 12 firm, and there was a Chaney (phonetic) firm that worked on 13 it, and -- and I believe the -- some folks with the Brewer 14 firm worked on it, too. 15 Apart from you, did anyone else review the spreadsheet prepared by outside counsel to determine if you were -- let 16 17 me start again. Apart from you and the outside counsel, did 18 anyone at the NRA determine that that was the correct number 19 for you to repay? 20 A Well, all the lawyers were looking at it, and that's --21 they determined that was the amount. I -- I didn't get 22 involved at all in the amount. All I did was go through the 23 flights and what the purpose was. 24 So the NRA's determination that you owed \$300,000 was

entirely the outside lawyers' determination; is that correct?

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1 MR. GARMAN: Objection. Your Honor, I -- I'm going 2 to withdraw the objection. 3 THE COURT: You may answer. 4 THE WITNESS: The professionals that were working on 5 this issue for the NRA, it was their determination. BY MR. SHEEHAN: 6 7 The outside professionals who were attorneys; is that 8 correct? 9 That's correct. And no one on the board, no one in the other officers, 10 11 had any role in determining the amount of money that you were 12 required to pay back to the NRA. Is that correct? 13 No, other than I -- the outside attorneys, the, you know, the Brewer firm folks, and I believe our general counsel's 14 15 office. Those were the attorneys working on that issue. Right, but who at the NRA made the determination that the 16 17 proper amount for Wayne LaPierre to pay back in excess 18 benefits that he received was \$300,000? 19 I believe that was by outside tax counsel, working with 20 our -- our general counsel's office, and probably with our, 21 I'm not sure, but with our treasurer's office also. 22 Would you agree with me that when the CEO of a nonprofit organization is found to have received \$300,000 in excess 23 benefits, that the board should be advised in order to make 24 25 -- exercise a governance function?

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1 Well, I think they were advised when NRA filed a 990 form 2 and -- and it -- that showed it there. I wasn't aware that 3 these were excess benefits until it became clear in the 360 4 review that they were, and then I immediately offered to pay 5 it. But let's go back, Mr. LaPierre. The board oversees you, 6 correct? 7 Yes. I work for them. 8 9 You work for the board? 10 Α Yes. 11 If you had an employee who had gotten \$300,000 in 12 payments from an organization you supervised, wouldn't you 13 want to know about it? Well, I believe they do know about it as a result of 14 15 reading this form, --16 But you --17 -- which is made available to the board. 18 Did you tell the board that you had gotten \$300,000 in 19 excess payments? 20 I didn't know until it -- it came to my attention during 21 the investigation that NRA was doing on all employees, 22 including me, that I had received excess benefits. And then 23 when I -- the minute I found out I did, I offered to repay 24 it, --

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Do you --

- A -- which I did.
- 2 | Q Would you recognize, Mr. -- I'm sorry, Mr. LaPierre.
- 3 | Don't you believe you had a conflict of interest with the NRA
- 4 | in determining the amount of excess benefits that you
- 5 | received?

- 6 A I didn't make that determination --
- 7 MR. GARMAN: Hold on. Hold on. Objection.
- 8 | Objection; misstates his testimony.
- 9 | THE COURT: Do you want to restate that question?
- 10 | BY MR. SHEEHAN:
- 11 | Q Would you agree with me that a person who is being
- 12 | requested to pay back money to the NRA is in a conflict of
- 13 | interest position with the NRA?
- 14 | A Well, I don't -- I don't know. I mean, NRA determined
- 15 | that I had received excess benefits, and the attorneys
- 16 | working the issue -- and the minute it was brought to my
- 17 | attention, I offered to pay it. So I don't know whether that
- 18 | puts me in conflict with the NRA or simply an employee doing
- 19 | the right thing when he finds out that -- becomes aware of
- 20 | something and wants to fix it and immediately offers to fix
- $21 \parallel \text{it}$, which is what I did.
- I mean, that was the whole idea of doing this 360 review,
- 23 || was to --
- 24 MR. SHEEHAN: Move to strike, Your Honor.
- 25 THE COURT: The first part of the answer stays.

LaPierre - Direct 167 1 Just the last part will be struck. 2 BY MR. SHEEHAN: 3 Let's --4 MR. SHEEHAN: Your Honor, I will be moving to 5 another topic at this point. And I'm happy to do that, but 6 it may make sense to call it a day at 5:53. 7 THE COURT: You're at a -- you think you're at a logical stopping point? All right. 8 9 MR. SHEEHAN: That makes sense to me, Your Honor. 10 THE COURT: All right. Mr. LaPierre, overnight, you're instructed not to speak with anyone about your 11 12 testimony. Do you understand that? 13 THE WITNESS: Yes, sir, Your Honor. 14 THE COURT: Okay. And Mr. Mason and Mr. Garman, we 15 have your discovery -- not discovery issue, but deposition 16 issue I think that we need to take up tomorrow morning, as I 17 understand it. I have flexibility, though. It doesn't 18 necessarily have to go at 9:00. But what are y'all's 19 thoughts on that? 20 MR. GARMAN: Your Honor, this is Greg Garman. 21

MR. GARMAN: Your Honor, this is Greg Garman. I'll be honest. Since we've been in trial today, I don't know if a response has been filed by Mr. Mason. If there is, I'm happy to go whatever the Court deems appropriate.

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THE COURT: I've gotten a signal that it has been filed. I certainly haven't seen it because I've been in here

with you.

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Would it make some sense to do it at 1:30 instead of at 9:00, so that we would be able to -- at 1:15 instead of 9:00, just so we'd be able to all attend it and --

MR. MASON: That's great, Your Honor. Whatever Your Honor prefers.

THE COURT: Okay. I assume we'll be still with this witness for a while.

MR. GARMAN: Your Honor, they're both the same to me, because --

THE COURT: Okay. All right. So we won't take that up first thing tomorrow morning. My intentions would be to take it up probably at 1:15, when we start back in the afternoon session. And I'm asking you that because I just want to make sure it doesn't become an issue tomorrow morning.

All right. My trusty and relied-upon law clerks wanted me to make this point, not to the lawyers, but we've had an issue this afternoon, at least it was brought to my attention, that someone is trying to record or stream these proceedings. I think I mentioned to everyone before the trial had started that we've been contacted by a news agency to do the same and we pointed out to them that that's not possible to do, so we made an arrangement to put our proceedings on our court's docket twice a day so that people

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could have access to the audio. We release the audio. may not record or broadcast the audio or visuals from this trial. To the extent that you do record or broadcast the audio or visual, the Court reserves its abilities to impose sanctions for doing that.

Anything further?

MR. SHEEHAN: No, Your Honor.

MR. GARMAN: Yes, Your Honor. Greg Garman. Honor, if they're -- if the NRA is expected to produce a witness after Mr. LaPierre tomorrow, I will need to know who it is so that I can make arrangements.

THE COURT: All right. If you y'all could talk about that --

MR. SHEEHAN: I would --

THE COURT: Yes. Go ahead. Go ahead.

MR. SHEEHAN: We will let them know this after -this evening. We'll just have a conversation with them. We have to talk among our team.

THE COURT: All right. From my standpoint, we moved along pretty well today. I'd like for us to keep moving along, though, to switching the case over to the NRA. You know, I don't know necessarily that's going to happen tomorrow from the pace that we're on, but everybody continue their good work on streamlining things so that we stay pretty much on schedule.

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1	We'll be in recess until 9:00 o'clock tomorrow morning.
2	(Proceedings concluded at 5:57 p.m.)
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20	CERTIFICATE
21	I certify that the foregoing is a correct transcript from
22	the electronic sound recording of the proceedings in the above-entitled matter.
23	/s/ Kathy Rehling 04/08/2021
24	
25	Kathy Rehling, CETD-444 Date Certified Electronic Court Transcriber

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